

# **Atlantic County Marketing Plan**







Direct Office:609.398.5333 Main Office:609.399.5454 www.TheQuintinGroup.com Weput the *Real* in *Real Estate*.

We are very pleased to introduce you to The Quintin Group and our brand: "We Put the Real in Real Estate." Real is all about you, your family, and your goals. You want a certain style, a specific process, and results. We will deliver exactly what you expect, demand, and need through the best real estate experience you'll ever have.

We at The Quintin Group understand what Real is all about; it's about your *one chance* to get the most out of property that you own, that you have invested in over the years emotionally, financially, and physically.

We are here to let you know that we want to be your guide and be with you through every step of the process of selling your home. Your dreams are our goals.

And you couldn't be with a better, more dedicated group of individuals. As the #1 ranked real estate team in South Jersey, The Quintin Group has built our client's success on our experience in the market, customer service, and our level of attention to details. Because of our unique process, we are able to sell a home **3 times faster than the average agent**, resulting in our clients making 3%–4% more on their property. Most importantly, we want to see your dreams fulfilled, and with The Quintin Group, they will be.

In advance, thank you for reviewing our materials and we look forward to speaking with you soon.

Committed to YourSuccess,

The Quintin Group





# The Quintin Group Marketing Plan To Get Your Home Sold

<sup>11</sup> Our system maximizes exposure of a property to the most people, making the most money for the seller in the least amount of time.<sup>11</sup>



# My Objectives Are the Following:

- -To assist in getting as many qualified buyers as possible into your home until it is sold.
- -To communicate to you the results of our activities.
- -To assist you in negotiating the highest dollar value...between you and the buyer.

Following Are the Steps I Take to Get a Home Sold...the "Pro-Active Approach":

- -Prospect 5 hours per day and personally talk to over 150 people per day looking for potential buyers.
- -Contact over the first seven days: Over 12,000 buyer leads, over 3,000 center-of-influence and past clients for their referrals and prospective buyers. Mass email of brochures to over 24,000 contacts.
- -Talk to over 500 5,000 people per day through voice broadcasting.
- -Submit your home to our local Multiple Listing Service (Ocean City, Cape May and Atlantic Counties TREND MLS (when applicable).

- Property entered into the Internet with remarks, picture, interior pictures and virtual tour at www.TheQuintinGroup.com, www.KWShore.com, www.Realtor.com, www.Zillow.com, a preferred agent(#1 source for buyers).

- -Price your home competitively...to open the market vs. narrowing the market through a comprehensive comparable market analysis.
- -Promote your home at the company sales meeting.
- -Develop a list of features of your home for the brokers to use with their potential buyers.
- -Email a features sheet to the top 50 agents in the marketplace for their potential buyers. Email over 1,000 local agents, over 3,000 agents regionally in market place with any incentives or adjustments.
- -Suggest and advise as to any changes you may want to make in your property to make it more saleable.







# Pro-Active Approach (continued)

-Constantly update you as to any changes in the marketplacethrough a market statistic study each month, emailed directly to you. Receive continuous market reports, videos and reports.

-Our database consists of: 2,500 current property owners, 3,000 past clients, 2,000 centers of local influence, 3,000 regional and local agents, 3,000 members of local and Camden County Chamber of Commerce, 1,000 members of local foundations, 2,000 members of local Ocean City Yacht Club and Ocean City Marlin and Tuna Club, Top 500 CEO's including those from the Philadelphia area where most buyers come from, local hospital employees, all local schools, Board of Education, all local newspaper employees, and so manymore.

-We are a member of the Philadelphia Union League, Philadelphia Yacht Club, Ocean City Yacht Club, Ocean City Marlin and Tuna Club, member of Who's Who in New Jersey. Your property will be exposed to all these groups.

- -Add additional exposure through a professional sign an "unique number" that tracks all potential byers by capturing their phone number, name and address. No lead is lost.
- -Comprehensive market study oftop 10 zip codes where buyers originally come from in our market place. We penetrate these markets exposing your property.
- -Generate over 3,000 "call-in" buyer inquires per year, from the signs, advertisements and website. We call all of these leads and introduce your listing.
- -Pre-qualify all prospective buyers through our lender.
- -Keep you aware of the various methods of financing that a buyer might want to use.
- -Follow up on the sales people who have shown your home for their feedback and response through an E-showing. You receive an email of all feedback from each showing.
- -Assist you in arranging interim financing...ifnecessary.
- -Represent you on all offer presentations...to assure you in negotiating the best possible price and terms.
- -Handle all the follow up upon a contract being accepted...all mortgage, title and other closing procedures.







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## Pro-Active Approach (continued)

- Advertise in Sentinel Ledger, Philadelphia Inquirer, The Press of Atlantic City, local gazettes and papers, www.TheQuintinGroup.com, www.KWShore.com, and direct mail postcards. (Advertising varies with time of year and per property).
- Place your property on the Internet at Postlets.comwhich automatically places your listing on craigslist, Kijiji.com, backpage.com, the Google Base, HotPads.com, Zillow.com, Vast.com, Fizber.com, HomeFinder.com, Investor Loft, LakeHomesUSA.com, LandWatch, Local.com, Lycos, Military.com, MyNewPlace, MyRealty.com, OpenHouse.com, Overstock.com, PHillyBurbs, Philly.com, PROPBOT, ResortsScape, The Wall Street Journal, Walmart, Yahoo Real Estate, Realtor.com. Trulia, Prudential, Enormo, Cyberhomes, DotHomes, PressofAtlanticCity.com, oodle.com, byownerMLS, hotpads.com, AOL, delawareonline, eRealInvestor, and Frontdoor.com
- Important Social Media Facebook, Twitter and LinkedIn.
- E-Showings is a system we use that will email you showing dates and agentfeedback from all showings. You will find out how the prospects think the home is priced, what they liked or did not like, and more.
- Home featured on Xfinity On Demand real estate channel.
- Member of the Mike Ferry Organization, a real estate coaching company with access to the top 1% of realtors nationwide. Exposes your property to all regions in the nation.
- Open 7 days a week, always available.
- -Full-time sta of 4 highly trained assistants and 4 highly skilled buyers agents, and inside sales associates

(telemarketing Team)

- All inquiries from buyers and sellers handled 7 days a week.
- Deliver your check atclosing.

# *"A Discount Broker Cannot Do All Of This. You Get What You Pay For!"*







List with The Quintin Group and get maximum exposure on the following 40 websites:





























craigslist











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# SKILLS OF THE QUINTINGROUP

- The skill of managing time and following a strict schedule, to allow the client to receive efficient response time and results.
- The skill of being able to focus, not be distracted by, computer, cell phone and staff members to achieve the clients end result with clarity.
- The skill of looking for and finding qualified buyers and sellers, therefore a sale is achieved as the desired result.
- 👩 The skill of turning leads into appointments, causing more listings and more buyers for our listings.
- The skill of taking a prospect who has set an appointment and turning it into a highly pre-qualified appointment, more appointments-more sales; therefore our clients receive more quality exposure.
- 👩 The skill of making an enthusiastic, energetic, presentation, to have the client understand our passion.
- The skill of pricing property to sell and the ability to convince both the buyer and the seller it is the right price.
- The skill of showing properties to a buyer in a manner that causes the buyer to buy today, making the seller receive a faster sale to net more.
- The skill of dealing with seller's and buyer's excuses and objections, helping all to see clearly through to a decision.
- ${oxedsymbol estimate oxed s}$  The skills of bringing buyers and sellers together through negotiations that lead to a sale.
- The skill of delegation, to delegate those responsibilities and details of the process to allow us to deal with priorities and move along a transaction to close.
- 👩 The skill of doing it, day in and day out, with consistency and persistence.
- The skill of asking pertinent questions that get buyers and sellers involved in the sales process.
- The skill of listening intensely to what buyers and sellers say. Also the skill of listening to what is not being said.
- The skill of getting buyers/sellers to work with us effectively, for a more efficient process.
- The skill of providing services that will cause our customers to keep coming back to us and referring people to us forever which enables our database to keep growing.
- 🧑 The skill to be able to practice my skills with intensity, so when in the game of sales, we know the plays to succeed.
- The skills of developing motivation in our sellers to work each day with excitement and have our clients react positively.
- The skill of gaining money and keeping a savings and investing, so we have financial stability to be able to show our client's property.
- The skill of being willing to tell a client the truth and being able to walk away, not anxious to allow the client to create more opportunities in the market by knowing the real truth and knowing the market.







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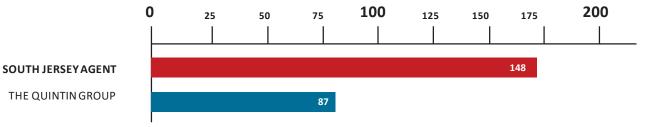
# Other South Jersey Real Estate Agents

# The Quintin Group

LISTINGS	SOUTH JERSEY AGENT	THE QUINTIN GROUP
Average Days on Market	148	87
Average % of List	91.34%	94%

VS.





**Fact\*:** Sellers who hire The Quintin Group sells their property in less time and net more for their property.



\*Our average client on a sales price of \$500,000 will receive an additional \$10,000 when listing and selling with us.





The Quintin Group



# Top 20 Agents: Production Overview\* Current Search: 1/01/18 – 12/31/18 (1757 Agents)

Rank Volume	Agent Last Name	Current Firm	Total Units	Total Volume
1	The Quintin Group	Keller Williams Realty Jersey Shore	268*	85,459,969
2	Paula Hartman	Berkshire Hathaway Fox & Roach	116	68,412,317
3	Mark Arbeit	Long & Foster	109	54,475,600
4	Cheryl Huber	Berkshire Hathaway Fox & Roach	100	50,882,265
5	Patrick Halliday	Berkshire Hathaway Fox & Roach	94	68,412,317
6	Michael Contino	Berkshire Hathaway Fox & Roach	94	57,683,665
7	Robert Gullo	Jesse Real Estate	88	32,378,585
8	Emily Marchese	Keller Williams Realty Jersey Shore	76	23,734,957
9	Troy Rosenzweig	Sotheby's Realty	68	50,546,405
10	Marie Lepera	Berkshire Hathaway Fox & Roach	61	31,684,218
11	Ashley Franchini	Sotheby's Realty	57	40,677,417
12	Rene Kane	Berkshire Hathaway Fox & Roach	57	28,082,827
13	Mark Grimes	Berkshire Hathaway Fox & Roach	46	41,391,551
14	Matthew Bader	Berger Realty	44	38,752,100
15	Joe Sheppard	Berkshire Hathaway Fox & Roach	41	28,291,400
16	Linda Novelli	Re/Max Platium	41	26,923,400
17	Dorothy Phillips	Berkshire Hathaway Fox & Roach	40	34,497,520
18	Burt Wilkins	Goldcoast Sotheby's Realty	34	24,030,000
19	Christopher Monihan	Monihan Realty Inc	31	27,832,900
20	Jerome Dipentino	Long & Foster	18	28,694,000

\* Production SJSMLS + CMMLS \*\* Primary Atlantic County







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# WHERE BUYERS COME FROM

Source: National Associations of REALTORS®

Bought an Open House They Saw	
	1%
Bought for a Combination of Reasons	
	3%
Bought Advertised Property	
	3%
Referral by Relocation Service	
	7%
Responded to an Open House, but Purchased a Different Home	
	8%
Responded to an Ad, but Purchased a Different Home	
	18%
	1070
For Sale Sign	
	20%
	20 /0
Name/Firm Recognition or Salesperson Contact	
*****	40%
	40/0







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# 8 Frequently Asked Questions:

## How long is your listing agreement?

Our standard listing agreement is six months to twelve months. Based on current market conditions, it generally will take 150-190 days to get a home sold.

## What if we are considering another company?

The reality is, the company doesn't sell your home, it is the individual agent that you choose. I am committed to being that agent. Compare our track record versus the other agents.

## What if we are thinking of selling our home "For Sale by Owner"?

Consider this: The National Association of Realtors states "Homes sold with the assistance of a real estate professional had a median sales price 27% higher than those sold as FSBO". I will net you more money.

### What if we list high and then come down later?

In today's market a large majority of buyers will not even look at property that is overpriced. You want the largest number of qualified buyers looking at your home. I'd rather see you list at the right price to be able to turn offers away, then overprice and not get any at all.

### What if I have a friend in the business?

Almost everyone knows someone in the real estate business. Do you absolutely want to sell this house, or do you just want to do your friend a favor? Consider this a business decision.

### What if another agent said they could get us more money?

An agent that lists your home overpriced is often afraid to tell you the truth up front or just wants a listing to cultivate other leads. Buyers are the ones that tell us what they are willing to pay for a house like yours, not the agent.

### What are you going to do to sell our home?

You may not be aware that there are two types of real estate agents, passive and active. I am an active agent. This means when you list your home with me, I'll spend my time actively and aggressively marketing your home to the public and to other agents in the community. Please read my marketing plan in its entirety.

### What if another agent said they would do it for less?

That's a valid concern. Something to seriously consider is this: Do you really want to be at a clear disadvantage when marketing your home? We have to market your home to two people; the agents and the buyers. We will aggressively market to them both.







# MAKE SURE **YOU** HAVE THE MARKET ADVANTAGE OUR STEP-BY-STEP PLAN GETS YOU **MORE MONEY, FASTER!**









# OCEAN CITY | MARGATE | VENTNOR | LONGPORT | BRIGANTINE

Reaching Over 70,000 Readers Per Year (7 Issues Per Year)

# **RESIDENTIAL DIRECT MAIL | 45%**

Direct Mailed to every residence in the following areas assessed over \$1,000,000\*.

OCEAN CITY \*\* (2,913) MARGATE\*\* (571) VENTNOR\*\* (265) LONGPORT\*\* (374) BRIGANTINE\*\* (568) BUCKS COUNTY (1,726) MONTGOMERY COUNTY (2,808) CHESTER COUNTY (1,688)

### TOP REAL ESTATE PROFESSIONAL | 10%

### **RESTAURANTS AND HIGH-END RETAIL STORES | 5%**

## DISTRIBUTION BINS AND LOCAL WAWA STORES | 25%

We have 7 new bins located at Wawa stores throughout South Jersey ensuring year round distribution.

# CONTROLLED COMMERCIAL MAIL | 15%

**NEW!** Top Medical Offices, Professional Offices, and Finest Salons located in the upscale Philadelphia and surrounding suburbs.

Gladwyne | Merion | Bryn Mawr | Villanova Wynnewood | Berwyn | Devon | Malvern Radnor | Society Hill | Bala Cynwyd

\*Oasis' mailing list will alternate between Bucks, Montgomery, and Chester County each issue.

\*\* Mailed copies will go to their primary residence not their vacation home address.



24250 West Avenue, Ocean City I 110 34th Street, Ocean City I 107 Route 50, Greenfield I 1180 Route 47, Dennisville 224 South Main Street, CMCH I 1426-28 Texas Ave, Cape May I 303 New Jersey Avenue, North Wildwood



Oasis Magazine will be placing your listings and business online in our Digital Publication a<u>t www.OasisLuxuryHomes.com.</u>

www.OasisLuxuryHomes.com





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ARSOLUTLELY STUNNING CUSTOM BUILD TOWNHOUSE IN MARGATE! Property features four behaviors, drive full bads, hardwood floors disalightur, custom chef's kitchen with Gill menogram appliances, murble counter sops, custom cabinetry and Kitchen Island. Details galare, junior Master befroom with double variay, heated tiled floors (beautiful walk-in shower with 16 body sprays and rain head. Truly a most see!

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NEW PRICE \$779,900 | Call 609.526.8530 | Visit www.QSkycam.com



BREATHTAKING BAY FRONT MEDITERRANEAN ESTATE IN SOMERS POINT, Extraordinary locary properties in Southern New Jersey with paironamic open bay views. Features: S bedrooms, S full both, I half both, spectacular entry foyer ceramic tile with winding staircase, huge farmal living noom with marble fireplace, hardwood floors throughout, huge chef's goarmet kitchen with labrd, breakfast nook overlooking the bay. Property comes with a beachfront/boardwalk parking space in Ocean City, finished batement, State of the art home theater room two laundry rooms.

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ABSOLUTELY IMMACULATE, BEAUTIFULLY APPOINTED SINGLE FAMILY IN OCEAN CITY, 4 bedrooms, 3 1/2 bash, large kitchen with castom cabinets, granite counter tops, stainkes steel uppliances, crown molding, wainscoting, band board calling, fully tiled baths with granite counter tops, huge master suite, from porch, rear deck, brick paved pasts, fenced yard.

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A Real Estate Superteem





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October 4, 2006	
To Jeff Quintin: My wife and I had always dreamed of having a place for our family on the beach. We had enjoyed many fan times with our family in Ocean City and desired to have our own place there. We contacted the Jeff Quintin team and into have a lot of time to spend looking at potential homes. If if and his team listened closely to our needs and they were able to match us up to the perfect family. We would highly recommend Jeff Quintin and his team to everyone. David Akers David Akers My More Soft and Amount of the spend state	<image/> <image/> <section-header><text><text><text><text><text><text><text></text></text></text></text></text></text></text></section-header>
- COLLEDO	And a finite new home business, I work with and meet many realitors and only a few of them owned I rank up there with you and your group. It is no wonder that you are the top producer in New Year. Sincerely, TOLL BROTHERS, INC. Edward D. Woher Regional President







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# **"OUR RAVING FANS"**

Below are references, which you are welcome to contact:

- \_. ......
- Thomas and Kathy Mozitis ... 609-214-5109

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# "Buy Or Sell A Home With Me, Use This Truck For FREE!"

Available to all of our Clients, Charities, Churches, and Local Businesses.

# Call to Reserve 609.398.5333

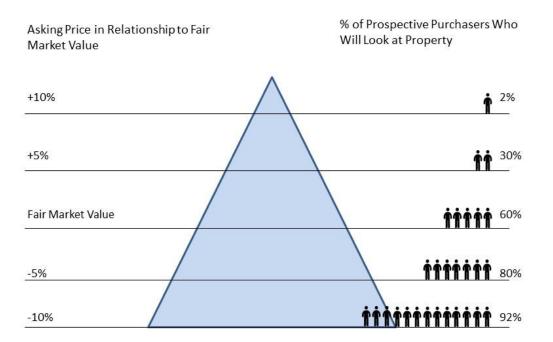




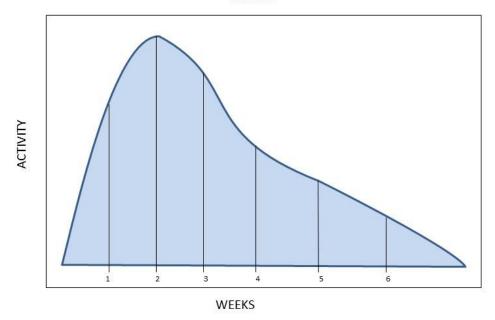


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## PERCENT OF BUYERS WHO WILL VIEW PROPERTY



TIMING







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The Quintin Group Serving All Shore and Mainland Communities

# ATLANTIC COUNTY









#### ADDRESS

14 Lisbon (E.) 142 Pennsylvania Ave 712 Oakhurst Ave 1M Oyster Bay 118 Seminole Dr 602 4th St 129 Bartram (N) Ave 107 California (N) Ave 28 Florida (N) Florida Ave 109 Florida (N) Ave 27 Jackson (N) Jackson Ave 408 Maine (N) Maine 507 Michigan (N) Michigan Ave 516 Michigan (N) Avenue 221 Texas (N) Texas Ave 913 Indiana (N) Indiana Ave 47 Aberdeen (S) Aberdeen Pl 112 Bartram (S) Bartram Ave-A 100 Berkley (S) Ave Unit-11E 2 Hartford (S) Ave 108 Montpelier (S) Ave Unit-423 101 Plaza (S) Pl 101 Raleigh (S) Ave Unit-310 101 Raleigh (S) Ave Unit-425 2834 ATLANTIC209 101 Raleigh (S) Ave Unit 604 3101 BOARDWALK 1410-2 3101 BOARDWALK 3207-2 3101 BOARDWALK 3303-2 3101 BOARDWALK 602-2 3101 BOARDWALK 711-1 3101 Boardwalk 910-2 3501 BOARDWALKA-107 526 Pacific Ave 526 Pacific Ave 600 Pacific Ave 223 Arizona Ave 4501 Atlantic Ave 2834 Atlantic Ave 3817 Ventnor Ave

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3817 Ventnor Ave 2834 Atlantic Ave Unit-906 1424 BalticAve 624 Caspian Ave 539 Drexel Ave 1129 Drexel Ave 3809 Ventnor Ave 624 Wisteria Ave 3817 Ventnor Ave 139 S Bartram Ave 100 S Berkley Sa 100 S BERKLEY 7D 35 N BostonAve 526 Pacific Ave Unit 2007 526 Pacific Ave Unit 906 600 Pacific Ave Unit E206 3501 Pacific Ave Unit 88 3501 Pacific Ave Unit 92 3 E Caravel Ct 66 Chelsea Ct 29 N Dover 639 N Dover Ave 4 Sextant Dr 32 S Elberon Ave 4038 Anndover Gardens 37 S IowaAve 118 S Newton Pl 1014 N Ohio Ave 313 Grammercy Pl 101 S Plaza Pl 101 S Plaza Pl 101 S Plaza Pl Unit 1005 101 S Plaza Pl Unit 1408 101 S Plaza Pl 101 S PLAZA 1106 101 SPLAZA 101 S Plaza Pl 101 SRaleigh Ave 531 101 S Raleigh Ave Unit 532 1515 Boardwalk Unit 2702

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Atlantic City





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2721 Boardwalk Unit-316 2721 Boardwalk Unit 412 3101 Boardwalk UNIT Unit-1006-1 3501 Boardwalk Unit B-107 3501 Boardwalk Unit B-123 2721 Boardwalk Unit 207 3101 BOARDWALK Unit-1402-2 2721 Boardwalk Unit-208 3851 Boardwalk Unit-2311 3101 Boardwalk Unit-3006-1 2721 Boardwalk Unit-714 1536 Penrose 2521 Fairmount 3851 Boardwalk 3101 Boardwalk 3101 Boardwalk 3851 Boardwalk 2721 Boardwalk 3501 Boardwalk 3501 Boardwalk 200 N 13 332 S 11thSt 127 S 11th 204 N 12thSt 353 S 33rd St 332 S 39th 219 S 40th unit A 311 S 41st St 325 S 43rd St Unit A 323 S 44th St 138 S 44th 323 S 44th St 101 N 7THSt 2100 Bayshore Ave 2204 Bayshore Ave 4500 Brigantine Ave 3500 Ocean Ave 103 Lincoln Ave 428 Lincoln Ave 5104 Harbour BeachBlvd

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4409 Harbour BeachBlvd. 4516 Harbor Beach Blvd 4800 Harbour Beach Blvd 713 E Beach Ave 4901 Harbor Beach Blvd 16 Lagoon Blvd 4245 Atlantic-Brigantine Blvd 422 Lafayette Blvd. 401 WBrigantine 116 W Brigantine Ave 400 E Brigantine Ave 4600 W Brigantine Ave 4533 Atlantic Brigantine Blvd 107 E Brigantine Ave 107 E Brigantine Ave 107 E Brigantine Ave 107 E Brigantine Ave 401 E Brigantine Ave 313 W Brigantine Ave 4500 W Brigantine Ave 4313 W Brigantine Ave 4306 W Brigantine Ave 4224 W Brigantine Ave 4224 W Brigantine Ave 719 E Brigantine Ave 719 E Brigantine Ave 600 W Brigantine Ave 16 Kirkwood Circle 4 Golf Course Dr 14 Golf Course Dr 16 Golf Course Dr 24 Golf Course Dr 8 Golf Course Dr 6 GolfCourse 10 Golf Course Dr 12 Golf Course Dr 2 Golf Course Dr

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119 11th St 410 A West Shore Dr 3636 Shipmaster 22 Lagoon 4103 Ocean 36 Gull 33635th 326Arbegast 115 Ensign (N)Ave 7036 Ridge Ave 105 Theodore Ave 203 Heggen Ave 1101 Marlou Ave 34 Poplar Ave 105 Boston Ave 105 Delaware Ave 7245 Fernwood Ave 4026 Ivins Ave 11 Kentucky Ave 120 Mark Ave 1103 Marlou Ave 106 Paterson Ave 110 Pennington Ave 6418 Reega Ave 4001 TeddyAve 4001 Teddy Ave 6774 Washington Ave 36 Sunset Blvd 14 Bartlett Boulevard 21 Sunset Boulevard 102 San Carlos Ct 8 Marigold Circle 9 Courtland Ct 10 Courtland Ct 101 Duchess Ct 3 HomewoodCt 122 London Ct 553 London CtUnit11 610 London Ct

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202 Easton Ct 10 Winners Ct 9 Sturbridge Ct 6 Stoney Creek 182 Heather Croft Dr 224 Heather Croft Rd 128 Heather Croft 8 Manchester Ct 44 Hartford Dr 12 Hollow Dr 14 Meadow Dr 103 Anchorage Dr 103 Anchorage Dr 28 Windsor Dr 309 Cricket Dr 904 Alcorn Dr 301 Jetty Dr 7 Samuel Dr 104 Belmont Dr 29 Marshall Dr 129Woodberry Dr 5042 A Fernwood 9 Gallant Fox Ln d 407 Snow FoxLn 4450 Ocean Heights Ave 6206 Black Horse Pk 7066 Black Horse Pk 707 David Ln 147 Dunlin Ln 312 FrankLn 213 Mallard Ln 314 Sanderling Ln 315 Sanderling Ln 115 Lighthouse Ln 313 Hidden OakRd 105 Bridle Path Dr 6 Cottage Rd 4 Saratoga Rd 207 Harvard Rd

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6517 MillRd 12 Thoroughbred Rd 6634 Delilah Rd 205 Gardenview Rd 62 Heathercroft Rd 22 Ivystone Rd 235 Lander Rd 62 Marsh Rd 6558 Mill Rd 551 Radio Rd 24 Robin Rd 3010 Spruce Rd 170WharfRd 27 Winterberrv Rd 27 Equestrian Rd 6 Saratoga Rd 23 Winterberry Rd 164 Wharf Rd 100 Leap St 12 Plymouth Terrace 66A Oxford Village 63 Oxford Village Unit A 41 Weeping Willow Cir 211 Cordova 101 Greystone 242 Heathercroft 307 Heathercroft 1118 Berry Dr 700 Brooke (E)Ln 619 Seminole Ave 451 Coventry Way 613 Cooper Springs Rd 312 N 2ndSt 3201 Reading Ave 5 Poplar (W) Ave 507 Davis Ave 12 Elm Ave 212 Haines Ave 206 Kirklin Ave 1601 Woodlynne Ave

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> Egg Harbor Township Galloway Galloway Galloway Hainesport Hammonton Hammonton Linwood Linwood Linwood Linwood Linwood Linwood

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#### **ADDRESS**

401 Joseph Ave 1720 Woodlynne Boulevard 105 Carol Dr 540 Ocean Heights Ave Unit A 103 Cabot Ln 7 Devonshire Rd 1435 Shore Rd 2400 Shore Rd 206 Colgate (N) Ave 10 32nd (N) Ave 102 Evergreen (N) Ave 5 Manor (N) Ave 104 13th (S) Ave 37 32nd (S)St 8 N 28th Ave 19 N 32nd Ave 35 S 32 nd 108 N 32nd Ave 108 N 32nd Ave 109 N 34th Ave 1 N 34th Ave 3 S 35th Ave 1 N 36th Ave 1301 Atlantic Ave 3103 Atlantic Ave 2609 Atlantic Ave 3403 Atlantic Ave 2935 Sunset Ave 3201 Ventnor Ave 3109 Pacifi c Ave 1 Smanor 27 N Manor 26 NWoodcrest Ave 2809 Atlantic 2506 Atlantic 428 N Pembroke 6 Adams (N) Ave 111 Adams (N) Ave Unit-B 119 Adams (N) Ave FrontHouse 130 Adams (N) Ave Unit-H

Linwood Linwood Linwood Linwood Linwood Linwood Linwood Linwood Longport Margate Margate Margate Margate

#### **ADDRESS**

209 Belmont (N)Drive Margate 24 Brunswick (N) Ave Margate 21 Clarendon (N) Ave Margate 36 Douglas (N) Ave Margate 10 Exeter (N) Ave Margate 14 Exeter (N) Ave Margate 15 Exeter (N) Ave Margate 107 Exeter (N) Ave Margate 121 Hanover (N) Ave Margate 211 Harding (N) Ave Margate 22 Huntington (N)Ave Margate 16 Jasper (N) Ave Margate 205 Jefferson (N) Ave Margate 25 Madison (N) Ave Unit-A7 Margate 106 Madison (N) Ave Margate 4 Monroe (N) Ave Unit-B Margate 305 Nassau (N) Ave Margate 11 Rumson (N) Ave Margate 215 Rumson (N) Ave Margate 105 Sumner (N) Ave Margate 512 Union (N) Ave Margate 10 Vendome(N) Ave Margate 211 Vendome (N) Ave Margate 126 Washington (N) Ave Margate 215 Washington (N) Ave Unit-4 Margate 215 Washington (N) Ave Unit-1 Margate 215 Washington (N) Ave Unit 3 Margate 215 Washington (N) Ave Unit-2 Margate 11 Adams (S) Ave Margate 17 Jerome (S) Ave Margate 114 Kenyon (S) Ave Margate 116 Lancaster (S) Ave Margate 21 Madison (S) Ave Margate 23 Monroe (S) Ave Unit-A7 Margate 8205 Bayshore (W) Dr Margate 7508 Fremont Ave Margate 9309 Atlantic Ave Margate Margate 33-37 Margate Ave. 9500 Amherst Ave Margate Margate 9500 Amherst Ave Unit-B9

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Margate





#### **ADDRESS**

9504 Amherst Ave Unit 604 9510 Amherst Ave Unit-116 9510 Amherst Ave Unit-129 9510 Amherst Ave Unit-122 7701 Atlantic Ave Unit-26B 7911 Atlantic Ave 9010 Atlantic Ave Unit-203 9600 Atlantic Ave Unit-715 9600 Atlantic Ave Unit-711 7503 Fremont Ave 9420A Monmouth Ave 9420B Monmouth Ave Unit-B 8502-04 Ventnor Ave 8703 Winchester Ave 9600 Atlantic Ave Unit 1108 18 S Decatur Ave 206 NHuntington 21 S Madison Ave 7 N Mansfield 201 C N Jefferson 9100 Beach Unit-1509 14 Homewood Ave 3205 Juniper Ct 58 PuttersCt 218 Tryens Dr 65 Sorrentino Way 165 Keller Way 124 MeeshawayTrail 98 Onondago 2325 Merritt Ave 519 Roosevelt Ave 7 Haviv Dr 111 Julie Dr 2031 Cedarbridge Rd 1224 Tilton Rd 606 Herzel Ave 129 Oakcrest ERd 225 Edgewater (E)Street 52 Park (E) Ave

Margate **MaysLanding MaysLanding** MaysLanding **MaysLanding MaysLanding MaysLanding** Medford Medford Northfield Northfield Northfield Northfield Northfield Northfield Northfield Northfield Pleasantville Pleasantville

#### ADDRESS

700 Franklin (N) Ave 1430 Main (W) St 708 Lafayette Ave 1412 Seventh Ave 1201 N Main St 715 New MapleRd 1 W Ridgewood Ave 820 Church St 738 Church St 353 Chestnut Neck Rd 505 Chestnut Neck Rd 17 Connecticut (E) Ave 28 Dawes (E) Ave 31 Laurel (S) Rd 14 Cedar (W) Ave 24 Wilmont (W) Ave 3 NAmbler 117 Pleasant Ave 117 Pleasant Ave 307 Bliss Ave 145 Dartmouth Ave 821 Massachusetts Ave 9 Osborne Ave 118 Pleasant Ave 201 Sunny Ave 333 Sunny Ave 610 Sunny Ave 48 Higbee Ave 21 Greate Bay 808 Harbor Cove 169 Bala Dr 6 Braddock Dr 18 Colwick Dr 5 Hamilton Dr 22 Northview Dr 15 Point Dr 6 Village Dr 101 Wilmont EAve. 4 Dawes E. 23 Holly Hills Dr

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303 Rhode Island Ave 1245 Mays Landing Rd 1613 Mays Landing Rd 44 Gulph Mill Rd 4725 Boxwood Pl **4E** Captains Quarters 130 Ambler Rd 32 Chapman Rd 126 Princeton Rd 147 Jordan Rd 113 Haddon Rd 15 Bucknell Rd 122 Devon Rd 153 Exton Rd 182 Jordan Rd 3 Nassau Rd 118 Osborne Rd 6 Rutgers Rd 11 Shore Rd Plaza Unit-6H 120 Southpoint Rd 527 Ninth St 605 Second St 253 First St 75 Broadway Unit-113 1310Harbour 12 Baltimore (N)Ave 15 Baltimore (N)Ave 1 Buffalo (N) Ave 128 Buffalo (N) Ave 236 Derby (N) Ave Unit-1104 709 Dorset (N) Ave Unit-C9 13 Fredericksburg (N) Ave 603 Harvard (N) Ave 12 Lafayette (N) Ave 325-327 Lafayette (N) Ave 123 Newport (N) Ave 125 Newport (N) Ave 604 Oxford (N) Ave 106 Sacramento (N) Ave 1 Somerset (N)Ave

Somers Point Ventnor Ventnor

#### **ADDRESS**

Ventnor 205 Somerset (N) Ave 112 Suffolk (N) Ave Ventnor 17 Swarthmore (N) Ave Ventnor 223 Wissahickon (N) Ave Ventnor 312-314 Wissahickon (N) Ave Ventnor 12 Wyoming (N) Ave Ventnor 18 Avolyn (S) Ave Ventnor 19 Avolyn (S) Ave Ventnor 108 Cornwall (S) Ave Ventnor 7 Martindale (S) Ave Ventnor 17 Newark (S) Ave Ventnor 101 Richards (S) Ave Ventnor 107 Washington (S)Ave Ventnor 5600 Monmouth Ave Ventnor 7117 Atlantic Ave Ventnor Ventnor 6007 Atlantic Ave Ventnor 5500 Edgewater Ave Ventnor 5500 Edgewater Ave 7100 Balfour Ave Ventnor Ventnor 5502 Edgewater Ave Ventnor 6201 Marshall Ave Ventnor 5800 Fulton Ave Ventnor 5307 Atlantic Ave Unit G Ventnor 6108 Monmouth Ave Ventnor 5007 Ventnor Ave Ventnor 7007 Ventnor Ave. Ventnor 6407 Winchester Ave Ventnor 7302 Atlantic Ave Ventnor 5601 Edgewater Ave Ventnor 6101 Monmouth Ave Unit-905 Ventnor 715 Somerset Ave Ventnor 6101 Ventnor Ave Ventnor 107 VictoriaAve Ventnor 5904 Winchester Ave Ventnor 5 N Baltimore Ave 111 S buffalo Ventnor 517 N Burghley Ave Ventnor 608 N Cornwall Ave Ventnor 309 Essex Ct Ventnor Ventnor 509 N. Derby Ave

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Ventnor Ventnor

#### **ADDRESS**

5000 Boardwalk Unit-1612 5300 Boardwalk Unit-205 5000 Boardwalk Unit-317 5000 Boardwalk Unit-518 5000 Boardwalk, Unit-914 209 N Washington Ave 28 NWashington Ave. 5401 Boardwalk 5200 Boardwalk 4800 Boardwalk 4800 Boardwalk 5200 Boardwalk 6100 Boardwalk 5000 BOARDWALK **5000 BOARDWALK** 5000 Boardwalk 4800 Boardwalk 5300 Boardwalk 304 Burghley (N)Ave 604 Dudley (N) Ave 216 Oxford (N) Ave 721 Victoria (N) Ave 1705 East Dr 114 N Dudley Ave 7091 Black Horse Pk

Ventnor Heights **Ventnor Heights** Ventnor Heights Ventnor Heights Ventnor Heights Ventnor Heights West Atlantic City



