



# The Quintin Group

A Real Estate Superteam



**kw**  
KELLERWILLIAMS.



Direct Office:609.398.5333

Main Office:609.399.5454

[www.TheQuintinGroup.com](http://www.TheQuintinGroup.com)

We put the *Real* in *Real Estate*.

We are very pleased to introduce you to The Quintin Group and our brand: “We Put the Real in Real Estate.” Real is all about you, your family, and your goals. You want a certain style, a specific process, and results. We will deliver exactly what you expect, demand, and need through the best real estate experience you’ll ever have.

We at The Quintin Group understand what Real is all about; it’s about your *one chance* to get the most out of property that you own, that you have invested in over the years emotionally, financially, and physically.

We are here to let you know that we want to be your guide and be with you through every step of the process of selling your home. Your dreams are our goals.

And you couldn’t be with a better, more dedicated group of individuals. As the #1 ranked real estate team in South Jersey, The Quintin Group has built our client’s success on our experience in the market, customer service, and our level of attention to details. Because of our unique process, we are able to sell a home **3 times faster than the average agent**, resulting in our clients making 3%–4% more on their property. Most importantly, we want to see your dreams fulfilled, and with The Quintin Group, they will be.

In advance, thank you for reviewing our materials and we look forward to speaking with you soon.

Committed to Your Success,

The Quintin Group



## The Quintin Group Marketing Plan To Get Your Home Sold

*“Our system maximizes exposure of a property to the most people, making the most money for the seller in the least amount of time.”*



### My Objectives Are the Following:

- To assist in getting as many qualified buyers as possible into your home until it is sold.
- To communicate to you the results of our activities.
- To assist you in negotiating the highest dollar value...between you and the buyer.



### Following Are the Steps I Take to Get a Home Sold...the “Pro-Active Approach”:

- Prospect 5 hours per day and personally talk to over 150 people per day looking for potential buyers.
- Contact over the first seven days: Over 12,000 buyer leads, over 3,000 center-of-influence and past clients for their referrals and prospective buyers. Mass email of brochures to over 24,000 contacts.
- Talk to over 500– 5,000 people per day through voice broadcasting.
- Submit your home to our local Multiple Listing Service (Ocean City, Cape May and Atlantic Counties TRENDMLS (when applicable).
- Property entered into the Internet with remarks, picture, interior pictures and virtual tour at [www.TheQuintinGroup.com](http://www.TheQuintinGroup.com), [www.KWShore.com](http://www.KWShore.com), [www.Realtor.com](http://www.Realtor.com), [www.Zillow.com](http://www.Zillow.com), a preferred agent(#1 source for buyers).
- Price your home competitively...to open the market vs. narrowing the market through a comprehensive comparable market analysis.
- Promote your home at the company sales meeting.
- Develop a list of features of your home for the brokers to use with their potential buyers.
- Email a features sheet to the top 50 agents in the market place for their potential buyers. Email over 1,000 local agents, over 3,000 agents regionally in marketplace with any incentives or adjustments.
- Suggest and advise as to any changes you may want to make in your property to make it more saleable.



### Pro-Active Approach (continued)

- Constantly update you as to any changes in the marketplace through a market statistic study each month, emailed directly to you. Receive continuous market reports, videos and reports.
- Our database consists of: 2,500 current property owners, 3,000 past clients, 2,000 centers of local influence, 3,000 regional and local agents, 3,000 members of local and Camden County Chamber of Commerce, 1,000 members of local foundations, 2,000 members of local Ocean City Yacht Club and Ocean City Marlin and Tuna Club, Top 500 CEO's including those from the Philadelphia area where most buyers come from, local hospital employees, all local schools, Board of Education, all local newspaper employees, and so many more.
- We are a member of the Philadelphia Union League, Philadelphia Yacht Club, Ocean City Yacht Club, Ocean City Marlin and Tuna Club, member of Who's Who in New Jersey. Your property will be exposed to all these groups.
- Add additional exposure through a professional sign an "unique number" that tracks all potential buyers by capturing their phone number, name and address. No lead is lost.
- Comprehensive market study of top 10 zip codes where buyers originally come from in our market place. We penetrate these markets exposing your property.
- Generate over 3,000 "call-in" buyer inquires per year, from the signs, advertisements and website. We call all of these leads and introduce your listing.
- Pre-qualify all prospective buyers through our lender.
- Keep you aware of the various methods of financing that a buyer might want to use.
- Follow up on the sales people who have shown your home for their feedback and response through an E-showing. You receive an email of all feedback from each showing.
- Assist you in arranging interim financing...if necessary.
- Represent you on all offer presentations...to assure you in negotiating the best possible price and terms.
- Handle all the follow up upon a contract being accepted...all mortgage, title and other closing procedures.



### Pro-Active Approach (continued)

- Advertise in *Sentinel Ledger*, *Philadelphia Inquirer*, *The Press of Atlantic City*, local gazettes and papers, [www.TheQuintinGroup.com](http://www.TheQuintinGroup.com), [www.KWShore.com](http://www.KWShore.com), and direct mail postcards. (Advertising varies with time of year and per property).
- Place your property on the Internet at [Postlets.com](http://Postlets.com) which automatically places your listing on [craigslist](http://craigslist.com), [Kijiji.com](http://Kijiji.com), [backpage.com](http://backpage.com), the Google Base, [HotPads.com](http://HotPads.com), [Zillow.com](http://Zillow.com), [Vast.com](http://Vast.com), [Fizber.com](http://Fizber.com), [HomeFinder.com](http://HomeFinder.com), [InvestorLoft.com](http://InvestorLoft.com), [LakeHomesUSA.com](http://LakeHomesUSA.com), [LandWatch.com](http://LandWatch.com), [Local.com](http://Local.com), [Lycos.com](http://Lycos.com), [Military.com](http://Military.com), [MyNewPlace.com](http://MyNewPlace.com), [MyRealty.com](http://MyRealty.com), [OpenHouse.com](http://OpenHouse.com), [Overstock.com](http://Overstock.com), [PHillyBurbs.com](http://PHillyBurbs.com), [Philly.com](http://Philly.com), [PROPBOT.com](http://PROPBOT.com), [ResortsScape.com](http://ResortsScape.com), [The Wall Street Journal](http://TheWallStreetJournal.com), [Walmart.com](http://Walmart.com), [Yahoo Real Estate](http://YahooRealEstate.com), [Realtor.com](http://Realtor.com), [Trulia.com](http://Trulia.com), [Prudential.com](http://Prudential.com), [Enormo.com](http://Enormo.com), [Cyberhomes.com](http://Cyberhomes.com), [DotHomes.com](http://DotHomes.com), [PressofAtlanticCity.com](http://PressofAtlanticCity.com), [oodle.com](http://oodle.com), [byownerMLS.com](http://byownerMLS.com), [hotpads.com](http://hotpads.com), [AOL.com](http://AOL.com), [delawareonline.com](http://delawareonline.com), [eRealInvestor.com](http://eRealInvestor.com), and [Frontdoor.com](http://Frontdoor.com)
- Important Social Media - Facebook, Twitter and LinkedIn.
- E-Showings is a system we use that will email you showing dates and agent feedback from all showings. You will find out how the prospects think the home is priced, what they liked or did not like, and more.
- Home featured on Xfinity On Demand real estate channel.
- Member of the Mike Ferry Organization, a real estate coaching company with access to the top 1% of realtors nationwide. Exposes your property to all regions in the nation.
- Open 7 days a week, always available.
- Full-time staff of 4 highly trained assistants and 4 highly skilled buyers agents, and inside sales associates (telemarketing Team)
- All inquiries from buyers and sellers handled 7 days a week.
- Deliver your check at closing.

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*“A Discount Broker Cannot Do All Of This.  
You Get What You Pay For!”*

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List with The Quintin Group and get maximum exposure on the following 40 websites:



Ocean City | Strathmere • Sea Isle | Longport • Margate • Ventnor • Atlantic City • Brigantine | The Wildwoods | Avalon • Stone Harbor • Cape May  
Upper Twp. • Middle Twp. • Dennis Twp. • Lower Twp. | Somers Point • Linwood • EHT • Northfield  
**NEWEST LOCATIONS!** Cherry Hill, NJ | Philadelphia, PA | Bryn Mawr, PA | Lancaster, PA | Wilmington, DE | Lavallete, NJ | Orlando, FL



## SKILLS OF THE QUINTINGROUP

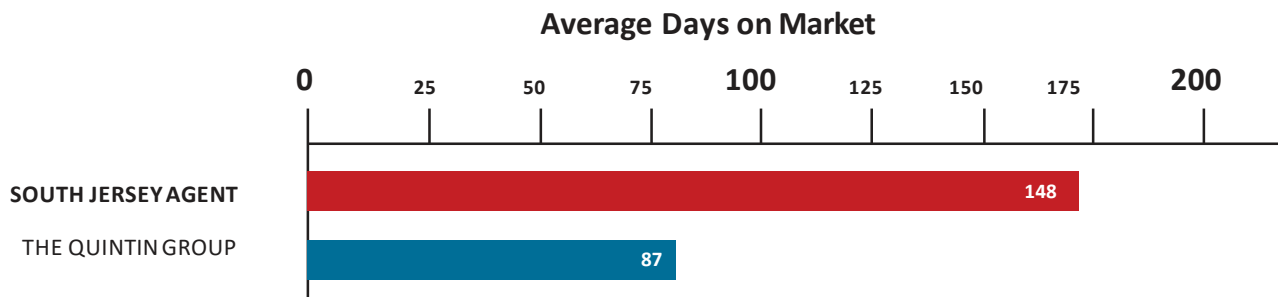
- The skill of managing time and following a strict schedule, to allow the client to receive efficient response time and results.
- The skill of being able to focus, not be distracted by, computer, cell phone and staff members to achieve the clients end result with clarity.
- The skill of looking for and finding qualified buyers and sellers, therefore a sale is achieved as the desired result.
- The skill of turning leads into appointments, causing more listings and more buyers for our listings.
- The skill of taking a prospect who has set an appointment and turning it into a highly pre-qualified appointment, more appointments-more sales; therefore our clients receive more quality exposure.
- The skill of making an enthusiastic, energetic, presentation, to have the client understand our passion.
- The skill of pricing property to sell and the ability to convince both the buyer and the seller it is the right price.
- The skill of showing properties to a buyer in a manner that causes the buyer to buy today, making the seller receive a faster sale to net more.
- The skill of dealing with seller's and buyer's excuses and objections, helping all to see clearly through to a decision.
- The skills of bringing buyers and sellers together through negotiations that lead to a sale.
- The skill of delegation, to delegate those responsibilities and details of the process to allow us to deal with priorities and move along a transaction to close.
- The skill of doing it, day in and day out, with consistency and persistence.
- The skill of asking pertinent questions that get buyers and sellers involved in the sales process.
- The skill of listening intensely to what buyers and sellers say. Also the skill of listening to what is not being said.
- The skill of getting buyers/sellers to work with us effectively, for a more efficient process.
- The skill of providing services that will cause our customers to keep coming back to us and referring people to us forever which enables our database to keep growing.
- The skill to be able to practice my skills with intensity, so when in the game of sales, we know the plays to succeed.
- The skills of developing motivation in our sellers to work each day with excitement and have our clients react positively.
- The skill of gaining money and keeping a savings and investing, so we have financial stability to be able to show our client's property.
- The skill of being willing to tell a client the truth and being able to walk away, not anxious to allow the client to create more opportunities in the market by knowing the real truth and knowing the market.

Other  
**South Jersey**  
Real Estate Agents

**VS.**

**The Quintin Group**

LISTINGS	SOUTH JERSEY AGENT	THE QUINTIN GROUP
Average Days on Market	148	<b>87</b>
Average % of List	91.34%	<b>94%</b>



**Fact\* :** Sellers who hire The Quintin Group sell their property in less time and net more for their property.



\*Our average client on a sales price of \$500,000 will receive an additional \$10,000 when listing and selling with us.



**Cape May County Agents - Top 20 Agents: Production Overview\***  
**Current Search: 1/01/19 – 12/31/19 (975 Agents)**

No.	Agent Last Name	Agent First Name	Current Firm	Total Units	Total Volume
1	Quintin	Jeffrey L	Keller Williams Realty Jersey Shore	255*	95,947,309
2	Ferzoco	Christopher	Keller Williams Realty Jersey Shore	103	34,840,226
3	Lees	Jessica L.	Lees Real Estate	82	22,414,955
4	Binder	John (Jack)	Ferguson-Dechert Inc	61	123,193,500
5	Menz	Carol	Coastline Realty LLC	61	35,666,767
6	Zografakis	Paul	RE/MAX at The Shore	59	22,214,450
7	Steere	Bryan	Blue Homes Real Estate LLC	58	21,467,400
8	Frame	Stephan	Diller & Fisher	56	128,717,000
9	Reed	Brian	Long & Foster Real Estate Inc.	56	17,906,285
10	Cammarano	Richard	Century 21 Alliance	54	10,166,964
11	Groetsch	Brian	RE/MAX at The Shore	51	15,505,984
12	Morey	Joan	Long & Foster Real Estate, Inc.	50	21,760,999
13	Sowers	Colleen	Weichert Realtors	50	15,324,800
14	Griffin	Ryan	Desatnick Real Estate LLC	48	26,757,650
15	Giordano	Susan	Long & Foster Real Estate, Inc.	45	50,345,000
16	Laricks	Dustin	Laricks Real Estate	44	53,742,500
17	Chamberlain	Rebecca	Long & Foster Real Estate Inc.	42	24,919,448
18	Rennie	Colleen	Daniels Realty Diamond Beach	41	13,846,699
19	Hunt	Barbara L	Century 21 Alliance	37	12,584,510
20	Binder	John A. (Jack)	Ferguson-Dechert Inc	35	35,701,400

## WHERE BUYERS COME FROM

Source: National Associations of REALTORS®

Bought an Open House They Saw



1%

Bought for a Combination of Reasons



3%

Bought Advertised Property



3%

Referral by Relocation Service



7%

Responded to an Open House, but Purchased a Different Home



8%

Responded to an Ad, but Purchased a Different Home



18%

For Sale Sign



20%

Name/Firm Recognition or Salesperson Contact



40%



## 8 Frequently Asked Questions:

### How long is your listing agreement?

Our standard listing agreement is six months to twelve months. Based on current market conditions, it generally will take 150-190 days to get a home sold.

### What if we are considering another company?

The reality is, the company doesn't sell your home, it is the individual agent that you choose. I am committed to being that agent. Compare our track record versus the other agents.

### What if we are thinking of selling our home "For Sale by Owner"?

Consider this: The National Association of Realtors states "Homes sold with the assistance of a real estate professional had a median sales price 27% higher than those sold as FSBO". I will net you more money.

### What if we list high and then come down later?

In today's market a large majority of buyers will not even look at property that is overpriced. You want the largest number of qualified buyers looking at your home. I'd rather see you list at the right price to be able to turn offers away, then overprice and not get any at all.

### What if I have a friend in the business?

Almost everyone knows someone in the real estate business. Do you absolutely want to sell this house, or do you just want to do your friend a favor? Consider this a business decision.

### What if another agent said they could get us more money?

An agent that lists your home overpriced is often afraid to tell you the truth up front or just wants a listing to cultivate other leads. Buyers are the ones that tell us what they are willing to pay for a house like yours, not the agent.

### What are you going to do to sell our home?

You may not be aware that there are two types of real estate agents, passive and active. I am an active agent. This means when you list your home with me, I'll spend my time actively and aggressively marketing your home to the public and to other agents in the community. Please read my marketing plan in its entirety.

### What if another agent said they would do it for less?

That's a valid concern. Something to seriously consider is this: Do you really want to be at a clear disadvantage when marketing your home? We have to market your home to two people; the agents and the buyers. We will aggressively market to them both.

**MAKE SURE YOU HAVE THE MARKET ADVANTAGE**  
**OUR STEP-BY-STEP PLAN GETS YOU MORE MONEY, FASTER!**



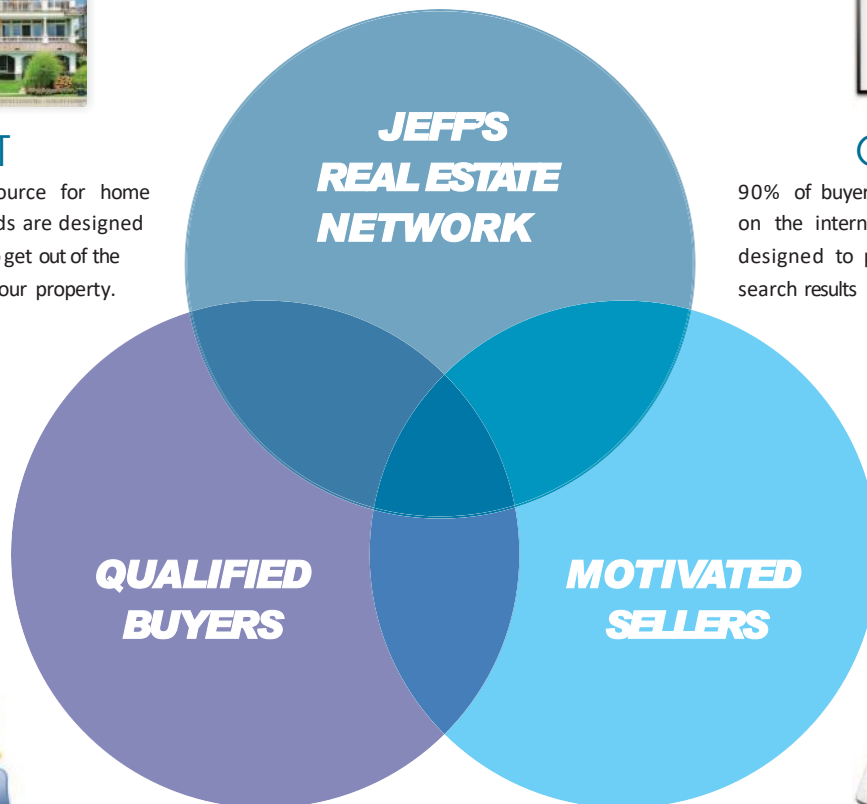
**PRINT**

The most trusted local source for home buyers and sellers. Our ads are designed to encourage buyers to get out of the newspaper and into your property.



**ONLINE**

90% of buyers begin their home search on the internet. Our online presence is designed to place your home in the top search results for South Jersey Real Estate.



**AGENTS**

We specialize in educating other agents about the fine points of your property, giving them the tools that they need to showcase it to their active buyers. 85% of our past clients surveyed feel this is what made us stand out over the competition.



**DATABASE**

We have an extensive database of thousands of past clients, investors and agents who we internally market your home to. From high level executives to your next door neighbor, we advertise your home to the most qualified buyers in the marketplace.

**For a Customized Marketing Plan  
that Fits Your Property,**

**CALL US DIRECT AT  
609.398.5333**

### OCEAN CITY | MARGATE | VENTNOR | LONGPORT | BRIGANTINE

Reaching Over 70,000 Readers Per Year (7 Issues Per Year)

#### RESIDENTIAL DIRECT MAIL | 45%

Direct Mailed to every residence in the following areas assessed over \$1,000,000\*.

OCEAN CITY \*\* (2,913)  
MARGATE\*\* (571)  
VENTNOR\*\* (265)  
LONGPORT\*\* (374)  
BRIGANTINE\*\* (568)  
BUCKS COUNTY (1,726)  
MONTGOMERY COUNTY (2,808)  
CHESTER COUNTY (1,688)

#### TOP REAL ESTATE PROFESSIONAL | 10%

#### RESTAURANTS AND HIGH-END RETAIL STORES | 5%

#### DISTRIBUTION BINS AND LOCAL WAWA STORES | 25%

We have 7 new bins located at Wawa stores throughout South Jersey ensuring year round distribution.

#### CONTROLLED COMMERCIAL MAIL | 15%

**NEW!** Top Medical Offices, Professional Offices, and Finest Salons located in the upscale Philadelphia and surrounding suburbs.

Gladwyne | Merion | Bryn Mawr | Villanova  
Wynnewood | Berwyn | Devon | Malvern  
Radnor | Society Hill | Bala Cynwyd

\*Oasis' mailing list will alternate between Bucks, Montgomery, and Chester County each issue.

\*\* Mailed copies will go to their primary residence not their vacation home address.

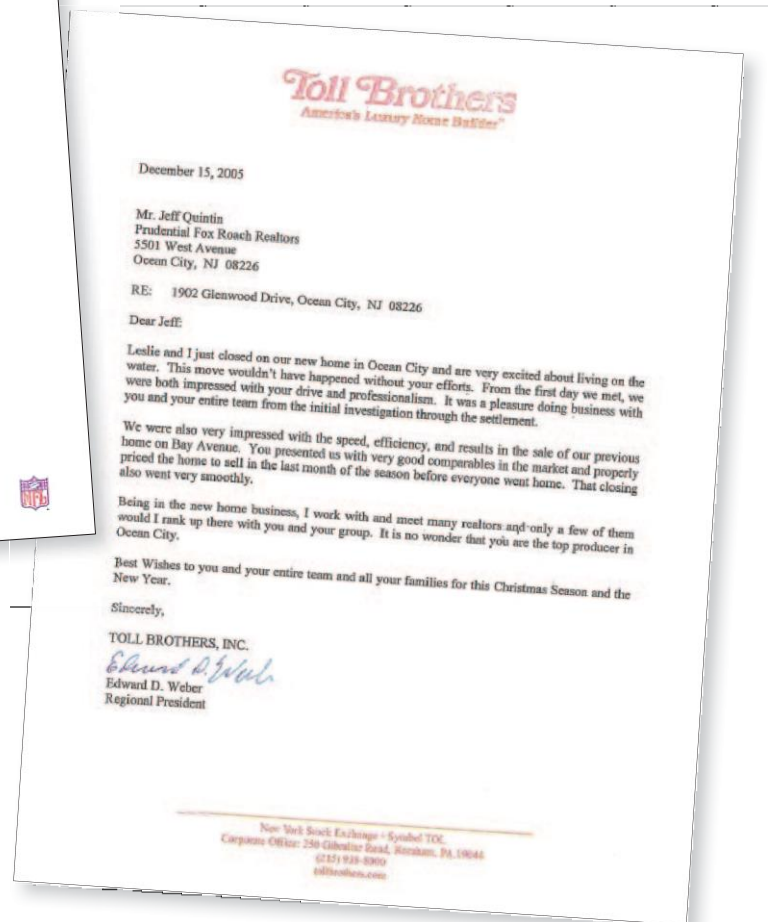
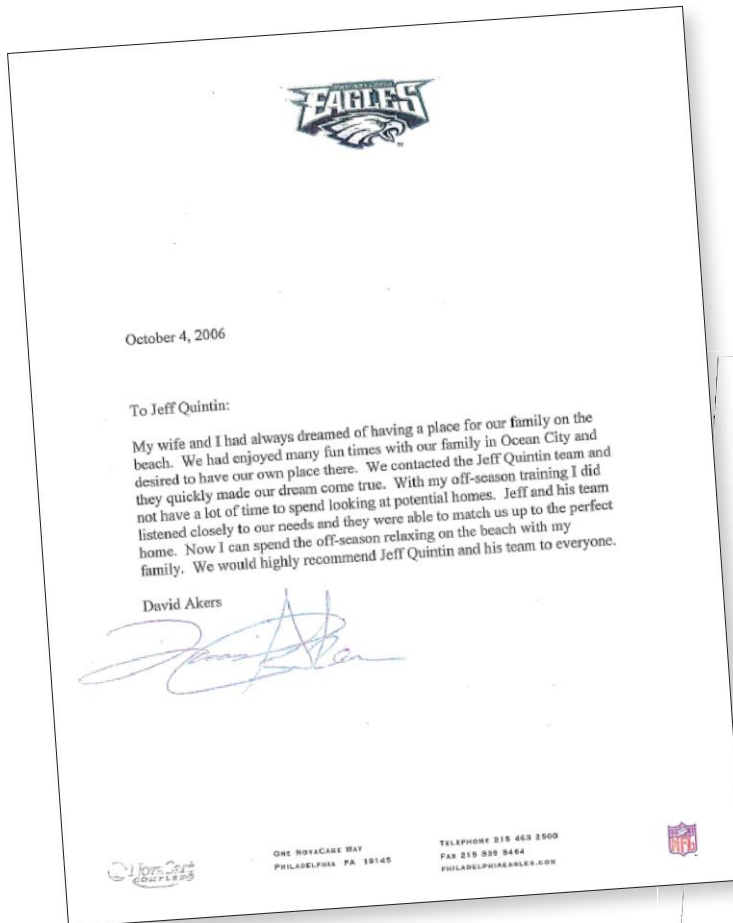


24250 West Avenue, Ocean City | 110 34th Street, Ocean City | 107 Route 50, Greenfield | 1180 Route 47, Dennisville  
224 South Main Street, CMCH | 1426-28 Texas Ave, Cape May | 303 New Jersey Avenue, North Wildwood



Oasis Magazine will be placing your listings and business online in our Digital Publication at [www.OasisLuxuryHomes.com](http://www.OasisLuxuryHomes.com).

[www.OasisLuxuryHomes.com](http://www.OasisLuxuryHomes.com)





## “OUR RAVING FANS”

Below are references, which you are welcome to contact:

- Ed Preston..... 267-246-2417
- Dawn Meloni ..... 856-297-0740
- Scott Stapleton..... 732-492-7617
- Sal & Jill Juliano ..... 215-480-8490
- Dan & Cass Mackie ..... 856-784-7169
- Tom Verdi ..... 610-905-0439
- Christine Mooney ..... 484-744-0432
- Thomas and Kathy Mozitis ... 609-214-5109

Call the The Quintin Group! 609-398-5333





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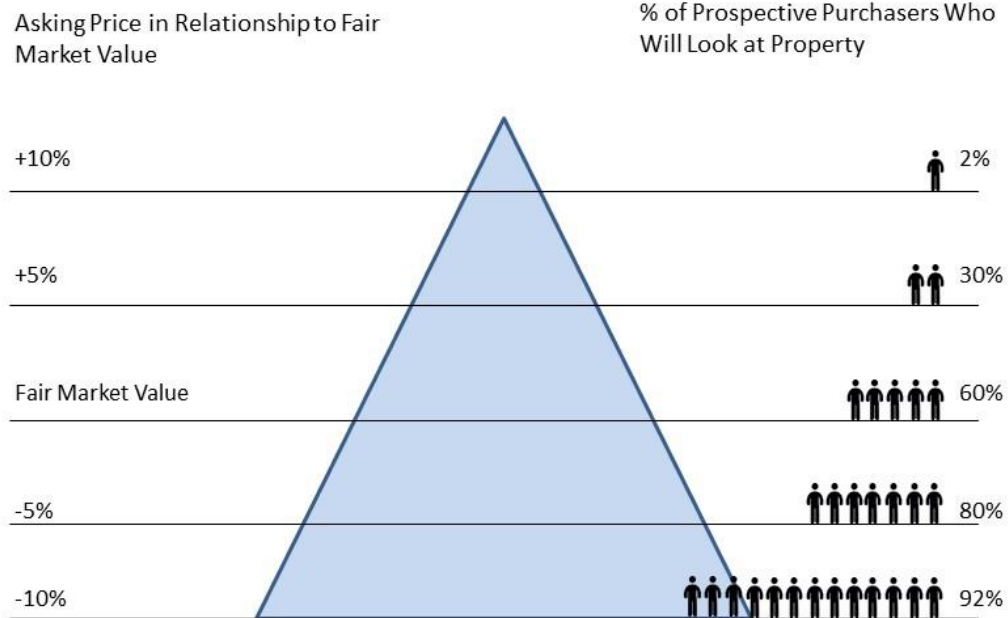
**“Buy Or Sell A Home With Me,  
Use This Truck For **FREE!**”**

Available to all of our Clients, Charities, Churches, and Local Businesses.

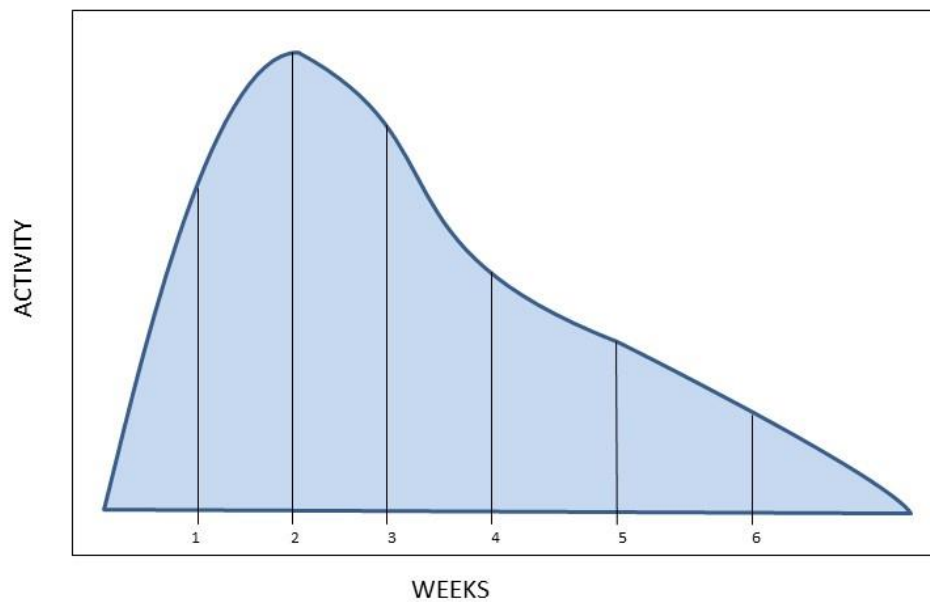
**Call to Reserve 609.398.5333**



PERCENT OF BUYERS WHO WILL VIEW PROPERTY



TIMING



The Quintin Group  
Serving All Shore and Mainland Communities

CAPE MAY COUNTY



# SHOWING PROCESS

FOR OUR LISTINGS



The health and safety of our clients is of the utmost importance, therefore we are **REQUIRING** the following for all showings:

- ⑤ Hand sanitizer and/or sanitizing hand wipes that contain at least 60% alcohol are to be used by agents and their clients prior to entering the home.
- ⑤ Minimize contact of items within the home by only touching the doorknobs to open and close exterior doors to enter and exit the home. The homeowner will have all lights turned on for the showing and will turn them off after showing, therefore please do not turn off lights in the home.
- ⑤ Please do not sit on any furniture in the home.
- ⑤ If the buyer agent and/or client is feeling ill or thinks they may have been in contact with someone who is ill, we respectfully ask that you do not show the property.
- ⑤ All inspectors, appraisers, and other vendors will follow the same protocol when visiting the home.
- ⑤ If the buyer agent and/or client has been near someone who has a laboratory-confirmed COVID-19 diagnosis or has a suspected COVID-19 diagnosis, within the last 21 days, we respectfully ask that you do not schedule an in-person showing of this home. We can coordinate a live or virtual tour of this home as an alternate option.
- ⑤ Mask are required to be worn by everyone when entering the property for sale



609.398.5333  
TheQuintinGroup.com

## CAPE MAY COUNTY SALES

### ADDRESS

121 31st Street Avalon  
 140 77th Street Avalon  
 213 36th Street Avalon  
 2507 Dune Drive Avalon  
 2515 Dune Drive Avalon  
 2523 Dune Drive Avalon  
 2525 Dune Drive Avalon  
 2527 Dune Drive Avalon  
 2531 Dune Drive Avalon  
 2535 Dune Drive Avalon  
 312 79th Street Avalon  
 3287 Ocean Drive Avalon  
 3289 Ocean Drive Avalon  
 7929 Dune Drive Avalon  
 812 21st Street Avalon  
 2515 Dune Drive-Unit 2515 Avalon  
 2523 Dune Drive-Unit 2523 Avalon  
 121 31st Street Avalon  
 2515 Dune Drive Avalon  
 2523 Dune Drive Avalon  
 121 31st Street Avalon  
 1161 Cape May Avenue Cape May  
 502 Bank Street Cape May  
 1161 Cape May Avenue Cape May  
 502 Bank Street Cape May  
 3601 Shore Drive Cape May Beach  
 3700 Bybrook Drive Cape May Beach  
 3601 Shore Drive Cape May Beach  
 3601 Shore Drive Cape May Beach  
 10 Galloping Way Cape May Court House  
 101 Goshen Road Cape May Court House  
 105 Indian Trail Cape May Court House  
 1301 Route 9 South Cape May Court House  
 172 Lee Lane Cape May Court House  
 210 Court House South Dennis Cape May Court House  
 27 Hoffman Drive Cape May Court House  
 304 Bayberry Avenue Cape May Court House  
 614 Route 9 South Cape May Court House

### ADDRESS

7 Goshen Road Cape May Court House  
 83 Pierces Point Road Cape May Court House  
 614 S Route 9 Cape May Court House  
 7 Goshen Road Cape May Court House  
 1301 Route 9 South Cape May Court House  
 83 Pierces Point Road Cape May Court House  
 614 S Route 9 Cape May Court House  
 7 Goshen Road Cape May Court House  
 1301 Route 9 South Cape May Court House  
 8 Oxford Circle Clermont  
 56 Cedar Drive Dennis Township  
 181 Woodbine Blvd Dennisville  
 181 Woodbine Blvd Dennisville  
 181 Woodbine Blvd Dennisville  
 160 Fourth Avenue Estell Manor  
 170-03 Ninth Avenue Estell Manor  
 170-04 Ninth Avenue Estell Manor  
 183 Ninth Avenue Estell Manor  
 501 Lazyriver Campground Estell Manor  
 125 St. John's Avenue Lower Township  
 212 Ridgewood Avenue Lower Township  
 246 Ludlam Drive Lower Township  
 410 Portsmouth Road Lower Township  
 982 Route 109 Lower Township  
 668 Breckley Avenue Marmora  
 2 Ash Terrace Marmora  
 668 Breckley Avenue Marmora  
 2 Ash Terrace Marmora  
 410 Portsmouth Road North Cape May  
 939 Shunpike Road North Cape May  
 118 Cliffside Road North Cape May  
 20 Eldredge Road North Cape May  
 246 Ludlam Avenue North Cape May  
 305 Eldredge Road North Cape May  
 401 George Street North Cape May  
 663 Townbank Road North Cape May  
 939 Shunpike Road North Cape May  
 1101 New York Avenue North Wildwood

(continued)

## CAPE MAY COUNTY SALES

### ADDRESS

111 E 26th Avenue North Wildwood  
 128 W 25th Street North Wildwood  
 1703 Surf Road North Wildwood  
 1800 Ocean Avenue North Wildwood  
 1900 Surf Avenue Unit 209 North Wildwood  
 205 23rd Avenue North Wildwood  
 208 W 22nd St North Wildwood  
 208 20th Avenue North Wildwood  
 235 E 11TH AVE North Wildwood  
 301 24th (E) Avenue North Wildwood  
 305 Delaware Avenue North Wildwood  
 324 17th (E) Street North Wildwood  
 400 E 11th Street North Wildwood  
 400 E 24th Avenue North Wildwood  
 403 22nd Avenue North Wildwood  
 410 W Illinois Avenue North Wildwood  
 411 E 22nd Avenue North Wildwood  
 414 E 24th Avenue North Wildwood  
 415 E 23rd Avenue North Wildwood  
 420 E 2nd Avenue, Unit G North Wildwood  
 420 2nd (E) Avenue North Wildwood  
 429 E 25th Avenue Unit #100 North Wildwood  
 708 Surf Avenue North Wildwood  
 806 surf Avenue North Wildwood  
 114 W 17TH AVE Street North Wildwood  
 515 E 11th Street-#8 North Wildwood  
 1900 Boardwalk Avenue-#410 North Wildwood  
 410 W Illinois Avenue North Wildwood  
 128 W 25th Street North Wildwood  
 118 W 5th Avenue North Wildwood  
 1900 Surf Avenue Unit 209 North Wildwood  
 114 W 17TH Ave North Wildwood  
 515 E 11th St-Unit 8 North Wildwood  
 1900 Boardwalk Ave-Unit 410 North Wildwood  
 410 W Illinois Avenue North Wildwood  
 128 W 25th Street North Wildwood  
 118 W 5th Avenue North Wildwood  
 1900 Surf Avenue Unit 209 North Wildwood

### ADDRESS

1334 Stagecoach Road Palermo  
 1530 S Shore Road Palermo  
 1319 Stagecoach Road Palermo  
 1334 Stagecoach Road Palermo  
 1530 S Shore Road Palermo  
 1319 Stagecoach Road Palermo  
 114 Teal Drive Rio Grande  
 13 Mimosa Drive Rio Grande  
 13 Mimosa Road Rio Grande  
 5 Lochalsh Lane Rio Grande  
 7 Lochalsh Lane Rio Grande  
 1504 Landis (S) Avenue Sea Isle City  
 214 87th Street Sea Isle City  
 300 Landis Avenue Sea Isle City  
 354 43rd Place Sea Isle City  
 4901 Landis Avenue Sea Isle City  
 141 W 71st Street Sea Isle City  
 300 Landis Avenue #7 Sea Isle City  
 5525 KNEASS Sea Isle City  
 10 49th Street-2nd Sea Isle City  
 5525 KNEASS Sea Isle City  
 10 49th Street-2nd Fl Sea Isle City  
 5525 KNEASS Sea Isle City  
 3918 LANDIS AVE UNIT #208 Sea Isle City  
 133 67TH ST SOUTH Sea Isle City  
 119 40th Street Sea Isle City  
 4114 CENTRAL AVE UNIT # 209 Sea Isle City  
 33 36th Street Sea Isle City  
 3200 Landis Avenue, Unit C Sea Isle City  
 315 39th street, west side Sea Isle City  
 33 36th St., unit 1A Sea Isle City  
 3400 Landis Ave. #413 Sea Isle City  
 383 43rd Place Sea Isle City  
 3502 LANDIS AVENUE Sea Isle City  
 34 35th St. Unit 2-West Sea Isle City  
 3502 Landis Ave Sea Isle City  
 3502 LANDIS AVE #5 Sea Isle City  
 3502 Landis Ave Sea Isle City

(continued)

## CAPE MAY COUNTY SALES

### ADDRESS

4100 Boardwalk , 4 E	Sea Isle City
109 82nd Street	Sea Isle City
4204 Landis Avenue	Sea Isle City
125 89th street	Sea Isle City
228 E 43rd street	Sea Isle City
3400 Promenade	Sea Isle City
228 E 43RD STREET	Sea Isle City
3602 Landis Ave., Unit 302	Sea Isle City
3609 Central Avenue	Sea Isle City
36 79th Street	Sea Isle City
5900 Landis Avenue	Sea Isle City
226 86th Street	Sea Isle City
130 73rd Street East Unit	Sea Isle City
224 38th Street	Sea Isle City
9114 Landis Ave. ,west side	Sea Isle City
3901 Pleasure Ave. #112	Sea Isle City
209 55th Street	Sea Isle City
347 S 40th Street	Sea Isle City
7813 Roberts Ave, south side	Sea Isle City
30 69th street , west	Sea Isle City
7612 E Central Ave	Sea Isle City
26 73rd Street East Unit	Sea Isle City
145 52nd St., west	Sea Isle City
222 77th street , west	Sea Isle City
130 74th Street	Sea Isle City
7508 Landis Avenue	Sea Isle City
3601 Cini St.	Sea Isle City
7905 Landis Ave , north side	Sea Isle City
125 36th St	Sea Isle City
318 56th. Street	Sea Isle City
115 46th St West Unit	Sea Isle City
5525 KNEASS	Sea Isle City
25 81st Street	Sea Isle City
7002 Landis	Sea Isle City
25 75TH STREET EAST UNIT	Sea Isle City
105 74th street , east side	Sea Isle City
105 74th street , west side	Sea Isle City
110 E 82nd street	Sea Isle City

### ADDRESS

21 72nd street , east side	Sea Isle City
37 77th street	Sea Isle City
21 72nd. Street West Unit	Sea Isle City
30 E 75th Street	Sea Isle City
9109 Pleasure Ave. 1st floor	Sea Isle City
20 68th street, east side	Sea Isle City
38 74th Street	Sea Isle City
331 47th Place	Sea Isle City
20 68TH STREET	Sea Isle City
141 84th Street	Sea Isle City
37 81st , west side	Sea Isle City
37 81street , east	Sea Isle City
2607 Landis Ave , south side	Sea Isle City
6221 N Pleasure Avenue	Sea Isle City
4 Williams Way	Seaville
7 W Katherine Avenue	Seaville
1731 Rt 9 S Osprey Point-#132	Seaville
6 Marissa Court	Seaville
1731 Route 9 South-#120	Seaville
20 New Bridge Road	Seaville
1621 S Shore Road	Seaville
21 Hope Corson Road	Seaville
4 Williams Way	Seaville
7 W Katherine Avenue	Seaville
1731 Rt 9 S Osprey Point-#132	Seaville
6 Marissa Court	Seaville
1731 Route 9 South-#120	Seaville
20 New Bridge Road	Seaville
1621 S Shore Road	Seaville
21 Hope Corson Road	Seaville
22 Northview Drive	Somers Point
6 Rutgers Road	Somers Point
102 117th Street	Stone Harbor
103 118th Street	Stone Harbor
10518 Corinthian Drive	Stone Harbor
10611 Third Avenue	Stone Harbor
11857 Paradise Drive	Stone Harbor
128 84th Street	Stone Harbor

(continued)



## CAPE MAY COUNTY SALES

### ADDRESS

14 93rd Street	Stone Harbor
144 108th Street	Stone Harbor
146 94th Street	Stone Harbor
160 85th Street	Stone Harbor
165 99th Street	Stone Harbor
180 114th Street	Stone Harbor
2 85th Street	Stone Harbor
2 99th Street	Stone Harbor
226 109th Street	Stone Harbor
234 106th Street	Stone Harbor
237 109th Street	Stone Harbor
247 85th Street	Stone Harbor
249 90th Street	Stone Harbor
261 83rd Street	Stone Harbor
280 101st Street	Stone Harbor
302 84th Street	Stone Harbor
376 94th Street	Stone Harbor
378 83rd Street Boat Slip C	Stone Harbor
382 94th Street	Stone Harbor
397 94th Street	Stone Harbor
411 99th Street	Stone Harbor
8 93rd Street	Stone Harbor
8222 Third Avenue	Stone Harbor
8901 Third Avenue	Stone Harbor
9930 Corinthian Drive	Stone Harbor
20 100th Street	Stone Harbor
378 83rd street Boat Slip C	Stone Harbor
180 114th Street	Stone Harbor
237 109th Street	Stone Harbor
160 85th Street	Stone Harbor
10302 Second Avenue	Stone Harbor
302 84th Street-south Unit	Stone Harbor
103 118th Street	Stone Harbor
10518 Corinthian Drive	Stone Harbor
234 106th Street	Stone Harbor
8901 Third Avenue	Stone Harbor
8 93rd Street	Stone Harbor
2 99th Street	Stone Harbor

### ADDRESS

6 2nd Drive	Stone Harbor
6 2nd Drive	Stone Harbor
22 E Willard Avenue	Stone Harbor
2716 Commonwealth Ave	Stone Harbor
5 E Whittier Avenue	Stone Harbor
23 Brookridge Avenue	Stone Harbor
7 Bay Acres Drive	Stone Harbor
16 Deerfield Trail	Stone Harbor
1 New Vernon Avenue	Stone Harbor
10 Ashcroft Avenue	Stone Harbor
109 Seaside Avenue	Stone Harbor
110 Pacific Avenue	Stone Harbor
1301 Route 9 South	Stone Harbor
1436 Rt. 47 South	Stone Harbor
1451 Stagecoach Road	Stone Harbor
1492 Rt. 47	Stone Harbor
15 Stanhope Road	Stone Harbor
16 Deerfield Trail	Stone Harbor
160 Steelmantown Road	Stone Harbor
18 Richwood Terrace	Stone Harbor
2026 Rt 9	Stone Harbor
22 Willard (E) Avenue	Stone Harbor
25 Allendale Road	Stone Harbor
3029 Shore Road	Stone Harbor
331 Stagecoach Road	Stone Harbor
37 Lyndhurst Road	Stone Harbor
4 Cedarcrest Court	Stone Harbor
530 Jackson Road	Stone Harbor
113 Pine Tree Road	Stone Harbor
125 St. Johns (W) Road	Stone Harbor
1728 Star Avenue	Stone Harbor
208 Village Road	Stone Harbor
208 Village Road	Stone Harbor
217 W New York Avenue	Stone Harbor
219 W New York Avenue	Stone Harbor
28 Arizona Avenue	Stone Harbor
36 Arizona Avenue	Stone Harbor
49 Weber Avenue	Stone Harbor

(continued)



## CAPE MAY COUNTY SALES

### ADDRESS

2026 Rt 9 Upper Township  
 22 Willard (E) Avenue Upper Township  
 25 Allendale Road Upper Township  
 3029 Shore Road Upper Township  
 331 Stagecoach Road Upper Township  
 37 Lyndhurst Road Upper Township  
 4 Cedarcrest Court Upper Township  
 530 Jackson Road Upper Township  
 1728 Star Avenue Villas  
 113 Pine Tree Road Villas  
 125 St. Johns (W) Road Villas  
 1728 Star Avenue Villas  
 208 Village Road Villas  
 208 Village Road Villas  
 217 W. New York Avenue Villas  
 219 W. New York Avenue Villas  
 28 Arizona Avenue Villas  
 36 Arizona Avenue Villas  
 49 Weber Avenue Villas  
 54 Carolina Avenue Villas  
 79 Arbor Road Villas  
 1728 Star Avenue Villas  
 605 W Poplar Avenue-3rd Fl West Wildwood  
 10 Mueller Avenue West Wildwood  
 539 Magnolia (W) Avenue West Wildwood  
 605 W. Poplar Avenue West Wildwood  
 616 Glenwood Avenue West Wildwood  
 7 Mueller Avenue West Wildwood  
 605 W. Poplar Avenue-3rd Fl West Wildwood  
 205 "O" Avenue West Wildwood  
 200 Neptune Road Wildwoo  
 210 E Spencer Ave-Unit B Wildwood  
 511 W Andrews Ave-Unit A-1st Fl Wildwood  
 101 Hand (W) Avenue Wildwood  
 104 Poplar (E) Avenue Wildwood  
 104 Syracuse (W) Avenue Wildwood  
 122 W. Juniper Avenue Wildwood  
 133 E. Wildwood Avenue Wildwood  
 139 Maple Avenue Wildwood

### ADDRESS

1401 Roberts Avenue Wildwood  
 143 Baker (E) Avenue Wildwood  
 200 New Jersey (E) Avenue Wildwood  
 210 E. Spencer Avenue Wildwood  
 245 Leaming (E) Avenue Wildwood  
 245-49 Baker (E) Street-1st Wildwood  
 245-49 Baker (E) Street-2nd Wildwood  
 305 E. Montgomery Avenue Wildwood  
 307 Poplar (E) Avenue Wildwood  
 309 E. Poplar Avenue Wildwood  
 318 E. Bennett Avenue Wildwood  
 320 E. Wildwood Avenue Wildwood  
 3200 Park Boulevard Wildwood  
 327 E. Maple Avenue-Unit 201 Wildwood  
 329 E. Pine Avenue Wildwood  
 403 W. Cresse Avenue Wildwood  
 423 E. Magnolia Avenue Wildwood  
 428 Hand (W) Avenue Wildwood  
 4310 Hudson Avenue Wildwood  
 511 Andrews Avenue Wildwood  
 516 Oak (W) Road Wildwood  
 210 E Spencer Avenue-Unit B Wildwood  
 511 W. Andrews Avenue-Unit A Wildwood  
 110 E. Farragut Avenue-SS Wildwood Crest  
 312 Stanton Avenue Wildwood Crest  
 317 E. Topeka Avenue Wildwood Crest  
 400 Monterey (E) Avenue Wildwood Crest  
 401 E. Stanton Avenue, Unit 103 Wildwood Crest  
 401 E. Stanton Avenue, Unit 102 Wildwood Crest  
 401 Stanton (E) Road Wildwood Crest  
 407 Palm (E) Avenue Wildwood Crest  
 5701 Atlantic Avenue Unit 102 Wildwood Crest  
 8501 Pacific Avenue, 1st Floor Wildwood Crest  
 9205 Pacific Avenue Wildwood Crest  
 8803 New Jersey Avenue Wildwood Crest  
 8803 New Jersey Avenue Wildwood Crest  
 110 Farragut (E) Road Wildwood Crest  
 402 Washington Avenue Woodbine