



Weput the *Real* in *Real Estate*.



We are very pleased to introduce you to The Quintin Group and our brand: "We Put the Real in Real Estate." Real is all about you, your family, and your goals. You want a certain style, a specific process, and results. We will deliver exactly what you expect, demand, and need through the best real estate experience you'll ever have.

We at The Quintin Group understand what Real is all about; it's about your *one chance* to get the most out of property that you own, that you have invested in over the years emotionally, financially, and physically.

We are here to let you know that we want to be your guide and be with you through every step of the process of selling your home. Your dreams are our goals.

And you couldn't be with a better, more dedicated group of individuals. As the #1 ranked real estate team in South Jersey, The Quintin Group has built our client's success on our experience in the market, customer service, and our level of attention to details. Because of our unique process, we are able to sell a home 3 times faster than the average agent, resulting in our clients making 3%–4% more on their property. Most importantly, we want to see your dreams fulfilled, and with The Quintin Group, they will be.

In advance, thank you for reviewing our materials and we look forward to speaking with you soon.

Committed to YourSuccess,

The Quintin Group





Weput the Real in Real Estate.

The Quintin Group Marketing Plan To Get Your Home Sold

Our system maximizes exposure of a property to the most people,
making the most money for the seller in the least amount of time."



My Objectives Are the Following:

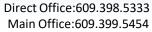
- -To assist in getting as many qualified buyers as possible into your home until it is sold.
- -To communicate to you the results of our activities.
- -To assist you in negotiating the highest dollar value...between you and the buyer.



Following Are the Steps I Take to Get a Home Sold...the "Pro-Active Approach":

- -Prospect 5 hours per day and personally talk to over 150 people per day looking for potential buyers.
- -Contact overthe first seven days: Over 12,000 buyer leads, over 3,000 center-of-influence and past clients for their referrals and prospective buyers. Mass email of brochures to over 24,000 contacts.
- -Talk to over 500 -5,000 people per day through voice broadcasting.
- -Submit your home to our local Multiple Listing Service (Ocean City, Cape May and Atlantic Counties TREND MLS (when applicable).
- Property entered into the Internet with remarks, picture, interior pictures and virtual tour at www.KWShore.com, www.Zillow.com, a preferred agent (#1 source for buvers).
- -Price your home competitively...to open the market vs. narrowing the market through a comprehensive comparable market analysis.
- -Promote your home at the company sales meeting.
- -Develop a list of features of your home for the brokers to use with their potential buyers.
- -Email a features sheet to the top 50 agents in the market place for their potential buyers. Email over 1,000 local agents, over 3,000 agents regionally in market place with any incentives or adjustments.
- -Suggest and advise as to any changes you may want to make in your property to make it more saleable.





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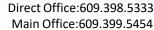




Pro-Active Approach (continued)

- -Constantly update you as to any changes in the marketplace through a market statistic study each month, emailed directly to you. Receive continuous market reports, videos and reports.
- -Our database consists of: 2,500 current property owners, 3,000 past clients, 2,000 centers of local influence, 3,000 regional and local agents, 3,000 members of local and Camden County Chamber of Commerce, 1,000 members of local foundations, 2,000 members of local Ocean City Yacht Club and Ocean City Marlin and Tuna Club, Top 500 CEO's including those from the Philadelphia area where most buyers come from, local hospital employees, all local schools, Board of Education, all local newspaper employees, and so many more.
- -We are a member of the Philadelphia Union League, Philadelphia Yacht Club, Ocean City Yacht Club, Ocean City Marlin and Tuna Club, member of Who's Who in New Jersey. Your property will be exposed to all these groups.
- -Add additional exposure through a professional sign an "unique number" that tracks all potential byers by capturing their phone number, name and address. No lead is lost.
- -Comprehensive market study oftop 10 zip codes where buyers originally come from in our market place. We penetrate these markets exposing your property.
- -Generate over 3,000 "call-in" buyer inquires per year, from the signs, advertisements and website. We call all of these leads and introduce your listing.
- -Pre-qualify all prospective buyers through ourlender.
- -Keep you aware of the various methods of financing that a buyer might want to use.
- -Follow up on the sales people who have shown your home fortheir feedback and response through an E-showing. You receive an email of all feedback from each showing.
- -Assist you in arranging interim financing...ifnecessary.
- -Represent you on all offer presentations...to assure you in negotiating the best possible price and terms.
- -Handle all the follow up upon a contract being accepted...all mortgage, title and other closing procedures.





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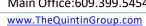


Pro-Active Approach (continued)

- Place your property on the Internet at Postlets.comwhich automatically places your listing on craigslist, Kijiji.com, backpage.com, the Google Base, HotPads.com, Zillow.com, Vast.com, Fizber.com, HomeFinder.com, Investor Loft, LakeHomesUSA.com, LandWatch, Local.com, Lycos, Military.com, MyNewPlace, MyRealty.com, OpenHouse.com, Overstock.com, PHillyBurbs, Philly.com, PROPBOT, ResortsScape, The Wall Street Journal, Walmart, Yahoo Real Estate, Realtor.com. Trulia, Prudential, Enormo, Cyberhomes, DotHomes, PressofAtlanticCity.com, oodle.com, byownerMLS, hotpads.com, AOL, delawareonline, eRealInvestor, and Frontdoor.com
- Important Social Media Facebook, Twitter and LinkedIn.
- E-Showings is a system we use that will email you showing dates and agent feedback from all showings. You will find out how the prospects think the home is priced, what they liked or did not like, and more.
- Home featured on Xfinity On Demand real estate channel.
- Member of the Mike Ferry Organization, a real estate coaching company with access to the top 1% of realtors nationwide. Exposes your property to all regions in the nation.
- Open 7 days a week, always available.
- -Full-time standard of 4 highly trained assistants and 4 highly skilled buyers agents, and inside sales associates (telemarketing Team)
- All inquiries from buyers and sellers handled 7 days a week.
- Deliver your check at closing.

"A Discount Broker Cannot Do All Of This. You Get What You Pay For!"





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List with The Quintin Group and get maximum exposure on the following 40 websites:



































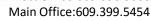












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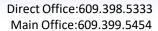












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CIRCULATION, DISTRIBUTION & ONLINE MARKETING

OCEAN CITY | MARGATE | VENTNOR | LONGPORT | BRIGANTINE

Reaching Over 70,000 Readers Per Year (7 Issues Per Year)

RESIDENTIAL DIRECT MAIL | 45%

Direct Mailed to every residence in the following areas assessed over \$1,000,000*.

OCEAN CITY ** (2,913)
MARGATE** (571)
VENTNOR** (265)
LONGPORT** (374)
BRIGANTINE** (568)
BUCKS COUNTY (1,726)
MONTGOMERY COUNTY (2,808)
CHESTER COUNTY (1,688)

TOP REAL ESTATE PROFESSIONAL | 10%

RESTAURANTS AND HIGH-END RETAIL STORES | 5%

DISTRIBUTION BINS AND LOCAL WAWA STORES | 25%

We have 7 new bins located at Wawa stores throughout South Jersey ensuring year round distribution.

CONTROLLED COMMERCIAL MAIL | 15%

NEW! Top Medical Offices, Professional Offices, and Finest Salons located in the upscale Philadelphia and surrounding suburbs.

Gladwyne | Merion | Bryn Mawr | Villanova Wynnewood | Berwyn | Devon | Malvern Radnor | Society Hill | Bala Cynwyd

*Oasis' mailing list will alternate between Bucks, Montgomery, and Chester County each issue.

** Mailed copies will go to their primary residence not their vacation home address.



24250 West Avenue, Ocean City I 110 34th Street, Ocean City I 107 Route 50, Greenfield I 1180 Route 47, Dennisville 224 South Main Street, CMCH I 1426-28 Texas Ave, Cape May I 303 New Jersey Avenue, North Wildwood



Oasis Magazine will be placing your listings and business online in our Digital Publication at www.OasisLuxuryHomes.com.

www.OasisLuxuryHomes.com





KELLER WILLIAMS JERSEY SHORE



Premier Bayfront Location, Ocean City

Magnificent custom built Mediterranean bay front home, 4 brs, 3 1/2 baths, 10 foot ceilings with tons of glass capturing open bay views. High end kitchen with granite counters, tumble marble floors thru out entry and great room, heated floors, huge bay deck with in ground pool, two boat slips, one with boat lift.

1-800-789-4352 x 4981 Offered at \$2,599,000



MAGNIFICENT GARDENS CONTEMPORARY LAGOON FRONT, OCEAN CITY

Huge 4700 sq ft home on prestigious gardens lagoon with great open bay views. Home sits on the bay with 126 ft. 5 brs, 5 1/2 baths, designer kitchen with granite countertops, all bedrooms have bay views, two living areas, huge master suite, brick paver patio with in ground pool on the water, and 5 boat slips.

1-800-789-4352 x 5851 Offered at \$2,849,900









KELLER WILLIAMS REALTY JERSEY SHORE







NEW CONSTRUCTION BAY CONDO, OCEAN CITY

Lagoon front new construction, 4 br, 3 full baths, gas heat, central air, hardwood floors, upgraded kitchen cabinets, granite counters, stainless steel appliances, roof top deck, private side entrance and large boat slip.

 $1\text{-}800\text{-}789\text{-}4352 \times 4352$

Offered at \$659,900







CLASSIC HOME & REAR COTTAGE, OCEAN CITY

Magnificent Classic Ocean City Home. Custom renovation by Dean Adams. Main house 5 bedrooms and 3 1/2 baths, custom kitchen with granite counters and stainless steel appliances and hardwood floors. The rear cottage has 3 bedrooms and 1 bath, updated kitchen and fireplace.

1-800-789-4352 x 5331

Offered at \$1,225,000







MEDITERRANEAN MASTERPIECE, UPPER TOWNSHIP

Coming Soon! Private gated custom built 10,000 square foot home on private cul-de-sac, 6 brs, 5 baths, gas heat, central air, large living area with custom stone fireplace, chefs gournet kitchen with stainless steel appliances, granite counter tops, huge master suites and fully tiled master bath with Jacuzzi, full finished basement, fully equipped gym, wine cellar, room for bowling alley or shooting range. Most magnificent back yard you will ever see, huge in ground pool, Koi pond, sprawling decks, all fenced in, 3 car garages.

1-800-789-4352 x 4961

Offered at \$2,300,000

Jeff Quintin



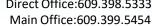


www.TheQuintinGroup.com Weput the Real in Real Estate.

SKILLS OF THE QUINTINGROUP

- 🦱 The skill of managing time and following a strict schedule, to allow the client to receive efficient response time and results.
- The skill of being able to focus, not be distracted by, computer, cell phone and staff members to achieve the clients end result with clarity.
- 👩 The skill of looking for and finding qualified buyers and sellers, therefore a sale is achieved as the desired result.
- 🧑 The skill of turning leads into appointments, causing more listings and more buyers for our listings.
- 👩 The skill of taking a prospect who has set an appointment and turning it into a highly pre-qualified appointment, more appointments-more sales; therefore our clients receive more quality exposure.
- 🧑 The skill of making an enthusiastic, energetic, presentation, to have the client understand our 🏽 passion.
- The skill of pricing property to sell and the ability to convince both the buyer and the seller it is the right price.
- 👩 The skill of showing properties to a buyer in a manner that causes the buyer to buy today, making the seller receive a faster sale to net more.
- 🧑 The skill of dealing with seller's and buyer's excuses and objections, helping all to see clearly through to a decision.
- The skills of bringing buyers and sellers together through negotiations that lead to a sale.
- 🧑 The skill of delegation, to delegate those responsibilities and details of the process to allow us to deal with priorities and move along a transaction to close.
- The skill of doing it, day in and day out, with consistency and persistence.
- 🧑 The skill of asking pertinent questions that get buyers and sellers involved in the sales 🛾 process.
- 🧑 The skill of listening intensely to what buyers and sellers say. Also the skill of listening to what is not being said.
- The skill of getting buyers/sellers to work with us effectively, for a more efficient process.
- 🥏 The skill of providing services that will cause our customers to keep coming back to us and referring people to us forever which enables our database to keep growing.
- 👩 The skill to be able to practice my skills with intensity, so when in the game of sales, we know the plays to succeed.
- 🥏 The skills of developing motivation in our sellers to work each day with excitement and have our clients react positively.
- The skill of gaining money and keeping a savings and investing, so we have financial stability to be able to show our client's property.
- 🧑 The skill of being willing to tella client the truth and being able to walk away, not anxious to allow the client to create more opportunities in the market by knowing the real truth and knowing the market.





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The Quintin Group A Real Estate Superteam

We Have Succeeded!

Homes we recently SOLD; that did not sell with other agents and their listings had expired

260 Simpson Ave., 1st Fl.	SOLD by Jeff in 65 days	(Previously listed w/ Century 21; 182 days)
55 Sunset Place	SOLD by Jeff in 9 days	(Previously listed w/ Fox Real Estate; 186 days)
257 Asbury Ave., 1st Fl.	SOLD by Jeff in 31 days	(Previously listed w/ Down the Shore Realty; 366 days)
73 Walnut Rd.	SOLD by Jeff in 7 days	(Previously listed w/ Fox Real Estate; 222 days)
2937 West Ave., 1st Fl.	SOLD by Jeff in 38 days	(Previously listed w/ Berger Realty; 227 days)
1617 Asbury Ave., 1st Fl.	SOLD by Jeff in 48 days	(Previously listed w/ Gold Coast Realty; 184 days)
1 Argyle Place	SOLD by Jeff in 50 days	(Previously listed w / RE/MAX; 145 days)
1454 West Ave., 2nd Fl.	SOLD by Jeff in 31 days	(Previously listed w / Berger Realty; 172 day)
3046 Asbury Ave., 2nd Fl.	SOLD by Jeff in 35 days	(Previously listed w/ Berger Realty; 177 days)
5156 Asbury Ave., 2nd Fl.	SOLD by Jeff in 18 days	(Previously listed w/ Berger Realty; 400 days)
4422 West Ave.	SOLD by Jeff in 68 days	(Previously listed w / RE/MAX; 261 days)
210 43rd St., 2nd Fl.	SOLD by Jeff in 23 days	(Previously listed w / RE/MAX; 293 days)
108 Wesley Ave, 1st Fl.	SOLD by Jeff in 9 days	(Previously listed w/ Academy; 313 days)
233 Dory Drive	SOLD by Jeff in 20 days	(Previously listed w/ Berger Realty; 161 days)
2912 Central Ave., 1st Fl.	SOLD by Jeff in 61 days	(Previously listed w/ Berger Realty; 175 days)

Our team has averaged 32 days on the market vs. 216 days with the above agents

We Sell 6 Times Faster!

Frustrated With the Home Selling Process?

Call Jeff Now! 1-800-789-4352, Ext. 200

(We are selling a home every 1.5 days)

* If your property is currently listed, please disregard. This is not a solicitation.





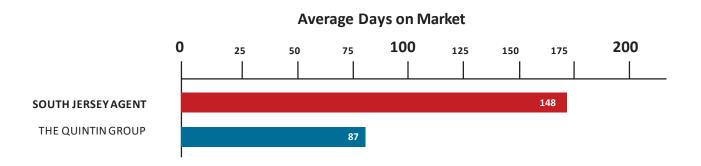
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Other South Jersey Real Estate Agents

VS.

The Quintin Group

LISTINGS	SOUTH JERSEY AGENT	THE QUINTIN GROUP
Average Days on Market	148	87
Average % of List	91.34%	94%

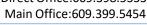


Fact*: Sellers who hire The Quintin Group sells their property in less time and net more for their property.



*Our average client on a sales price of \$500,000 will receive an additional \$10,000 when listing and selling with us.





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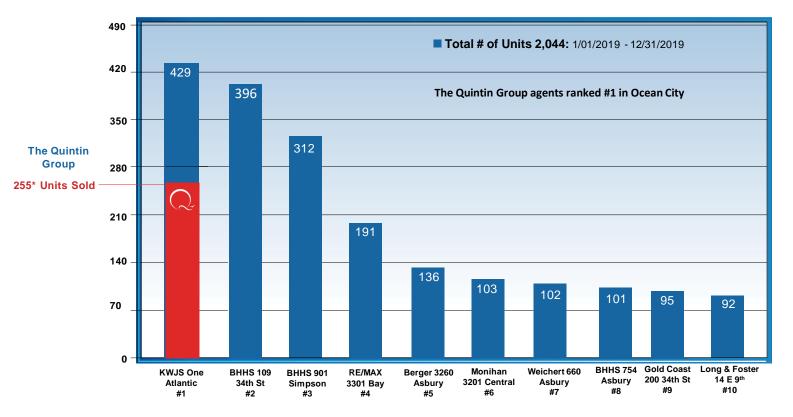


Top 10 Offices



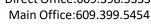
Ocean City Office Market Share Totals and TQG Market Share Total

Compare Our Team vs. Other Offices/Companies



* Closed and Pending







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Ocean City Agents - Top 20 Agents: Production Overview* Current Search: 1/01/19 - 12/31/19 (349 Agents)

The Quintin Group

A Real Estate Superteam

No.	Agent Last Name	Agent First Name Current Firm		Total Units	Total Volume
1	Quintin	Jeffrey	Keller Williams Realty Jersey Shore	255*	95,947,309
2	Huber	Cheryl	Berkshire Hathaway Fox & Roach	122	56,591,900
3	Halliday	Patrick	Berkshire Hathaway Fox & Roach	90	63,423,200
4	Contino	Michael G	Berkshire Hathaway Fox & Roach	82	56,205,395
5	Gullo	Robert	Jesse Real Estate	69	22,215,300
6	Davish	Francis	Keller Williams Realty Jersey Shore	67	34,279,853
7	Sheppard	Joseph	Berkshire Hathaway Fox & Roach	60	42,418,900
8	Wilkins	Burton	Goldcoast Sotheby's International Realty	44	23,067,900
9	Frost	Jason	Berkshire Hathaway Fox & Roach	43	26,275,703
10	Chorin	Dean	Berkshire Hathaway Fox & Roach	42	27,140,200
11	Moore	John	Weichert Realtors Asbury Group	42	10,593,970
12	Gifford	Ronald	RE/MAX at The Shore	41	23,771,050
13	Haenn	James (gray)	Monihan Realty	34	25,154,199
14	Monihan	Christopher	Monihan Realty	34	23,567,300
15	Collins	Edward (Dale)	Berger Realty	33	29,085,400
16	Grimes	Mark	Berkshire Hathaway Fox & Roach	31	25,916,750
17	Presnall	Nicole	Berkshire Hathaway Fox & Roach	31	14,525,650
18	McLaughlin	Tim	Monihan Realty	31	17,838,200
19	Madden	Peter	Berkshire Hathaway Fox & Roach	28	15,888,800
20	Godfrey	William	Marr Agency	27	13,985,855

^{*} Production SJSMLS + CMMLS (Does not include REO agents)





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WHERE BUYERS COME FROM

Source: National Associations of REALTORS®

Boug	ht an	Open	House	They	Saw
Doog	III GII	Open	110030	11109	Cutt

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A Real Estate Superteam

-	10/
	1%

Bought for a Combination of Reasons

	20/
 E E	3%

Bought Advertised Property

	3%
E E E	3 /0

Referral by Relocation Service

					79/
 	E	 -	-	-	/ /0

Responded to an Open House, but Purchased a Different Home

					Q%
-	 	 -	 	E	8%

Responded to an Ad, but Purchased a Different Home



For Sale Sign



Name/Firm Recognition or Salesperson Contact

40%





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8 Frequently Asked Questions:

How long is your listing agreement?

Our standard listing agreement is six months to twelve months. Based on current market conditions, it generally will take 150-190 days to get a home sold.

What if we are considering another company?

The reality is, the company doesn't sell your home, it is the individual agent that you choose. I am committed to being that agent. Compare our track record versus the other agents.

What if we are thinking of selling our home "For Sale by Owner"?

Consider this: The National Association of Realtors states "Homes sold with the assistance of a real estate professional had a median sales price 27% higher than those sold as FSBO". I will net you more money.

What if we list high and then come down later?

In today's market a large majority of buyers will not even look at property that is overpriced. You want the largest number of qualified buyers looking at your home. I'd rather see you list at the right price to be able to turn offers away, then overprice and not get any at all.

What if I have a friend in the business?

Almost everyone knows someone in the real estate business. Do you absolutely want to sell this house, or do you just want to do your friend a favor? Consider this a business decision.

What if another agent said they could get us more money?

An agent that lists your home overpriced is often afraid to tell you the truth up front or just wants a listing to cultivate other leads. Buyers are the ones that tell us what they are willing to pay for a house like yours, not the agent.

What are you going to do to sell our home?

You may not be aware that there are two types of real estate agents, passive and active. I am an active agent. This means when you list your home with me, I'll spend my time actively and aggressively marketing your home to the public and to other agents in the community. Please read my marketing plan in its entirety.

What if another agent said they would do it for less?

That's a valid concern. Something to seriously consider is this: Do you really want to be at a clear disadvantage when marketing your home? We have to market your home to two people; the agents and the buyers. We will aggressively market to them both.





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MAKE SURE **YOU** HAVE THE MARKET ADVANTAGE OUR STEP-BY-STEP PLAN GETS YOU **MORE MONEY, FASTER!**



PRINT

The most trusted local source for home buyers and sellers. Our ads are designed to encourage buyers to get out of the newspaper and into your property.

JEFP'S REAL ESTATE NETWORK



ONLINE

90% of buyers begin their home search on the internet. Our online presence is designed to place your home in the top search results for South Jersey Real Estate.

QUALIFIED BUYERS

MOTIVATED SELLERS



AGEN13

We specialize in educating other agents about the fine points of your property, giving them the tools that they need to showcase it to their active buyers. 85% of our past clients surveyed feel this is what made us stand out over the competition.

For a Customized Marketing Plan that Fits Your Property,

CALL US DIRECT AT 609.398.5333



DATABASE

We have an extensive database of thousands of past clients, investors and agents who we internally market your home to. From high level executives to your next door neighbor, we advertise your home to the most qualified buyers in the marketplace.







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October 4, 2006

To Jeff Quintin:

My wife and I had always dreamed of having a place for our family on the beach. We had enjoyed many fun times with our family in Ocean City and desired to have our own place there. We contacted the Jeff Quintin team and they quickly made our dream come true. With my off-season training I did not have a lot of time to spend looking at potential homes. Jeff and his team listened closely to our needs and they were able to match us up to the perfect home. Now I can spend the off-season relaxing on the beach with my family. We would highly recommend Jeff Quintin and his team to everyone.

David Akers

C. LOW CRIT

TELEPHONE 215 463 2500 FAX 215 839 5464

Toll Brothers

December 15, 2005

Mr. Jeff Quintin Prudential Fox Roach Realtors 5501 West Avenue Ocean City, NJ 08226

RE: 1902 Glenwood Drive, Ocean City, NJ 08226

Dear Jeff:

Leslie and I just closed on our new home in Ocean City and are very excited about living on the water. This move wouldn't have happened without your efforts. From the first day we met, we were both impressed with your drive and professionalism. It was a pleasure doing business with you and your entire team from the initial investigation through the settlement.

We were also very impressed with the speed, efficiency, and results in the sale of our previous home on Bay Avenue. You presented us with very good comparables in the market and properly priced the home to sell in the last month of the season before everyone went home. That closing also went very smoothly.

Being in the new home business, I work with and meet many realters and only a few of them would I rank up there with you and your group. It is no wonder that you are the top producer in

Best Wishes to you and your entire team and all your families for this Christmas Season and the New Year,

TOLL BROTHERS, INC.

Edward D. Weber Regional President







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"OUR RAVING FANS"

Below are references, which you are welcome to contact:

- Ed Preston	267-246-2417
- Dawn Meloni	. 856-297-0740
- Scott Stapleton	732-492-7617
- Sal &Jill Juliano	. 215-480-8490
- Dan & Cass Mackie	856-784-7169
- Tom Verdi	610-905-0439
- Christine Mooney	484-744-0432
- Thomas and Kathy Mozitis	609-214-5109

Call the The Quintin Group! 609-398-5333







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The Quintin Group





"Buy Or Sell A Home With Me, Use This Truck For FREE!"

Available to all of our Clients, Charities, Churches, and Local Businesses.

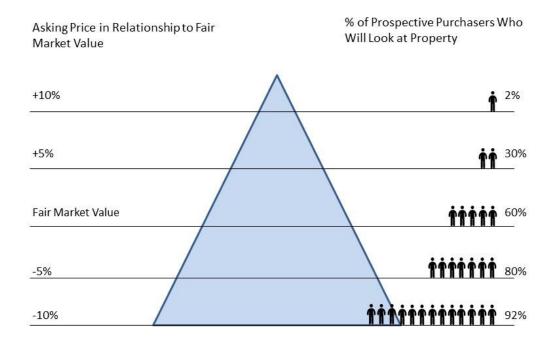
Call to Reserve 609.398.5333



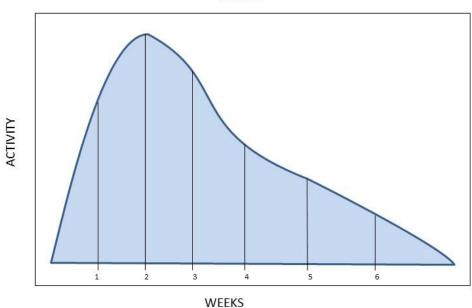




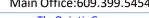
PERCENT OF BUYERS WHO WILL VIEW PROPERTY



TIMING







Weput the *Real* in *RealEstate*.





The Quintin Group

Serving All Shore and Mainland Communities

OCEAN CITY





SHOWING PROCESS

FOR OUR LISTINGS



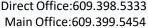
The health and safety of our clients is of the utmost importance, therefore we are REQUIRING the following for all showings:

- S Hand sanitizer and/or sanitizing hand wipes that contain at least 60% alcohol are to be used by agents and their clients prior to entering the home.
- Minimize contact of items within the home by only touching the doorknobs to open and close exterior doors to enter and exit the home. The homeowner will have all lights turned on for the showing and will turn them off after showing, therefore please do not turn off lights in the home.
- Please do not sit on any furniture in the home.
- So If the buyer agent and/or client is feeling ill or thinks they may have been in contact with someone who is ill, we respectfully ask that you do not show the property.
- All inspectors, appraisers, and other vendors will follow the same protocol when visiting the home.
- S If the buyer agent and/or client has been near someone who has a laboratory-confirmed COVID-19 diagnosis or has a suspected COVID-19 diagnosis, within the last 21 days, we respectfully ask that you do not schedule an in-person showing of this home. We can coordinate a live or virtual tour of this home as an alternate option.
- Mask are required to be worn by everyone when entering the property for sale





609.398.5333 TheQuintinGroup.com



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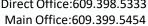
OCEAN CITY SALES

The Quintin Group

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ADDRESS		ADDRESS		ADDRESS	
4 10th (E) Street	1st Fl	825 4th Street	1st Fl	447 Asbury Avenue	2nd Fl
14 10th (E) Street	1st Fl	830 4th Street	1st Fl	714 Asbury Avenue	2nd FL
805 10th (E) Street	Unit 203	204 51st Street	1st Fl	714 Asbury Avenue	3rd FL
719 11th Street	Unit #806	501 5th Street	2nd Fl	714 Asbury Avenue	3rd Fl
515 11th (E) Street	Unit #9	501 5th Street	3rd Fl	714 Asbury Avenue	2nd Fl
719 11th (E) Street	Unit 805	621 5th Street	2nd Fl	1109 Asbury Avenue	Multi-Family
10 14th (E) Street	2nd Fl	500 7th Street	Single	1123 Asbury Avenue	Unit B
12 15th (W) Street	Single	808 7th Street	Unit-B	1127 Asbury Avenue	Unit #B
42 15th (W) Street		801 8th Street	Unit #312	1145 Asbury Avenue	Unit C
305 16th Street	Single	801 8th Street	Unit B	1215 Asbury Avenue	1st Fl
305 16th Street	Single	805 8th Street	Unit-407	1215 Asbury Avenue	1st Fl
32 16th (W) Street	1st Fl	807 8th Street	Unit #611	1218 Asbury Avenue	2nd Fl
55 16th (W) Street		805 8th (E) Street	Unit #501	1228 Asbury Avenue	1st Fl
186 17th (W) Street		5 8th (W) Street		1249 Asbury Avenue	1st Fl
201 18th Street	Unit #4	508 9th Street	2nd Fl	1249 Asbury Avenue	Unit #A
208 20th (E) Street	Unit #2-A	508 9th Street	Unit #105	1308 Asbury Avenue	Single
422 20th (E.) Street	Unit 201	805 9th (E) Street	Unit 201 Fl	1308 Asbury Avenue	1st Fl
411 22nd (E) Street	Unit #B-22	814 Aldrich Road	Single	1324 Asbury Avenue	1st Fl
405 23rd Street	1st Fl	816 Aldrich Road	1st Fl	1324 Asbury Avenue	3rd Fl
221 23rd (E) Street	Single	148 Anchorage Road	Single	1324 Asbury Avenue	2nd Fl
415 23rd (E) Street	Unit #101	1 Argyle Place	Single	1324 Asbury Avenue	Unit C
504 24th Street		2942 Asbruy Avenue	2nd Fl	1324 Asbury Avenue	Unit-B
128 25th (W) Street	Single	10 Asbury Road	Single	1326 Asbury Avenue	1st Fl Fl
206 29th Street		24 Asbury Road	Single	1326 Asbury Avenue	2nd Fl
315 2nd Street	Front Unit	39 Asbury Road	1st Fl	1326 Asbury Avenue	3rd Fl
315 2nd Street	2nd Fl	39 Asbury Road	Unit B	1336 Asbury Avenue	1st Fl
401 31st Street	1st Fl	216 Asbury Avenue	2nd Fl	1340 Asbury Avenue	Unit C
401 31st Street	1st Fl	249 Asbury Avenue	Unit #C-1	1421 Asbury Avenue	1st Fl
413 34th Street		257 Asbury Avenue	1st Fl	1445 Asbury Avenue	
28 35th Street	2nd Fl	329 Asbury Avenue	1st Fl	1448 Asbury Avenue	1st Fl
202 35th Street	2nd Fl	329 Asbury Avenue	1st Fl	1503 Asbury Avenue	2nd Fl
300 37th Street		342 Asbury Avenue	2nd Fl	1617 Asbury Avenue	1st Fl
23 38th Street	Unit #204	347 Asbury Avenue	2nd Fl	1623 Asbury Avenue	2nd Fl
23 38th Street	Unit #204	348 Asbury Avenue	1st FL	1647 Asbury Avenue	1st Fl
307 38th Street	2nd Fl	361 Asbury Avenue	2nd Fl	1820 Asbury Avenue	1st Fl
841 3rd Street	1st Fl	361 Asbury Avenue	1st Fl	1925 Asbury Avenue	2nd Fl
212 43rd Street	2nd Fl	363 Asbury Avenue	1st Fl	1944 Asbury Avenue	1st Fl
212 43rd Street		416 Asbury Avenue	Duplex	2151 Asbury Avenue	Unit #9
401 43rd Street	1stFl	443 Asbury Avenue	Unit #2	2202 Asbury Avenue	2nd Fl
115 46th Street	W. Side Unit	445 Asbury Avenue	1st Fl	2316 Asbury Avenue	1st Fl





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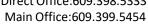
OCEAN CITY SALES

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2318 Asbury Avenue	2nd Fl	3306 Asbury Avenue	2nd Fl	308 Atlantic Avenue	2nd Fl
2318 Asbury Avenue	Duplex	3308 Asbury Avenue	1st Fl	410 Atlantic Avenue	Single
2342 Asbury Avenue	2nd Fl	3309 Asbury Avenue	1st Fl	628 Atlantic Avenue	1st Fl
2401 Asbury Avenue	1st Fl	3310 Asbury Avenue	2nd Fl	628 Atlantic Avenue	1st Fl.
2541 Asbury Avenue	1st Fl	3311 Asbury Avenue	2nd Fl	630 Atlantic Avenue	2nd Fl
2543 Asbury Avenue	2nd Fl	3320 Asbury Avenue	1st Fl	630 Atlantic Avenue	2nd Fl
2551 Asbury Avenue	1st Fl	3320 Asbury Avenue	Unit #C-1	1001 Atlantic Avenue	Unit 273
2551 Asbury Avenue	1st F	3326 Asbury Avenue	2nd Fl	1500 Atlantic Avenue	Single
2553 Asbury Avenue	2nd Fl	3339 Asbury Avenue	2nd Fl	5701 Atlantic Avenue	Unit #102
2555 Asbury Avenue	1st Fl	3528 Asbury Avenue	1st Fl	8401 Atlantic Avenue	Unit #223
2557 Asbury Avenue	2nd Fl	3654 Asbury Avenue	2nd Fl	8401 Atlantic Avenue	Unit #324
2636 Asbury Avenue	1st FL	3756 Asbury Avenue	1st Fl	9400 Atlantic Avenue	Unit #600
2638 Asbury Avenue	2nd Fl	3838 Asbury Avenue	2nd Fl	11 Atlantic (E) Avenue	Single
2654 Asbury Avenue	Unit-C2	3944 Asbury Avenue	1st Fl	115 Atlantic (W) Blvd.	
2709 Asbury Avenue	1st Fl	4309 Asbury Avenue	1st Fl	114 Bartram Lane	
2726 Asbury Avenue	2nd Fl	4311 Asbury Avenue	2nd Fl	213 Bartram Lane	Single
2726 Asbury Avenue	2nd Fl	4423 Asbury Avenue	1st Fl	9 Bass Court	1st Fl
2734 Asbury Avenue	2nd Fl	4620 Asbury Avenue	1st Fl	507 Battersea Road	Single
2752 Asbury Avenue	2nd Fl	4831 Asbury Avenue	North Side Unit	620 Battersea Road	Single
2755 Asbury Avenue	2nd Fl	4944 Asbury Avenue	Unit-B	632 Battersea Road	Single
2755 Asbury Avenue	2nd Fl	5156 Asbury Avenue	2nd Fl	647 Battersea Road	
2808 Asbury Avenue	1st Fl	5328 Asbury Avenue	Duplex	647 Battersea Road	
2848 Asbury Avenue	1st Fl	5362 Asbury Avenue	2nd Fl	1 Bay Avenue	Single
2908 Asbury Avenue	1st Fl	5409 Asbury Avenue	1st Fl	53 Bay Road	Single
2910 Asbury Avenue	2nd Fl	5411 Asbury Avenue	3rd Fl	139 Bay Avenue	Single
2933 Asbury Avenue	1st Fl	5439 Asbury Avenue	2nd Fl	147 Bay Avenue	
2962 Asbury Avenue	2nd Fl	5549 Asbury Avenue	1st Fl	200 Bay Avenue	Unit #116
3020 Asbury Avenue	1st FL	5604 Asbury Avenue	1st Fl	200 Bay Avenue	Unit #202
3021 Asbury Avenue	2nd Fl	5633 Asbury Avenue	1st Fl	200 Bay Avenue	Unit #211
3039 Asbury Avenue	2nd Fl	5638 Asbury Avenue	2nd Fl	200 Bay Avenue	Unit 108
3046 Asbury Avenue	2nd Fl	5734 Asbury Avenue	T/H	207 Bay Avenue	2nd Fl
3209 Asbury Avenue	1st Fl	5746 Asbury Avenue	2nd Fl	307 Bay Avenue	Single
3223 Asbury Avenue	2nd Fl	5844 Asbury Avenue		336 Bay Avenue	Unit #307
3230 Asbury Avenue	1st Fl	5854 Asbury Avenue	2nd Fl	500 Bay Avenue	Unit #703
3232 Asbury Avenue	2nd Fl	5855 Asbury Avenue	1st Fl	500 Bay Avenue	Unit #308-N
3240 Asbury Avenue	1st Fl	5855 Asbury Avenue	2nd Fl	500 Bay Avenue	Unit #406
3244 Asbury Avenue	1st Fl	5855 Asbury Avenue	1st Fl	500 Bay Avenue	Unit #601-S
3252 Asbury Avenue	2nd Fl	1039A Asbury Avenue		608 Bay Avenue	1st Fl
3252 Asbury Avenue	1st Fl	109 Atlantic Avenue	1st Fl	614 Bay Avenue	2nd Fl
3304 Asbury Avenue	1st Fl	308 Atlantic Avenue	Unit B	617 Bay Avenue	2nd Fl
				-	





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ADDRESS		ADDRESS		ADDRESS	
620 Bay Avenue	Unit B	420 Central Avenue	1st Fl	2825 Central Avenue	1st Fl
925 Bay Avenue	1st Fl	420 Central Avenue	2nd Fl	2827 Central Avenue	2nd Fl
1107 Bay Avenue	Unit #A	420 Central Avenue	2nd Fl	2836 Central Avenue	1st Fl
1108 Bay Avenue	Single	420 Central Avenue	2nd Fl	2912 Central Avenue	1st Fl
1109 Bay Avenue	1st Fl	432 Central Avenue	Unit-A	2934 Central Avenue	Unit B
1128 Bay Avenue	Unit #16	919 Central Avenue	Single	3130 Central Avenue	2nd Fl
1315 Bay Avenue	Single	919 Central Avenue	1st Fl	3227 Central Avenue	1st Fl
1725 Bay Avenue	Single	919 Central Avenue	2nd Fl	3227 Central Avenue	1st Fl
2005 Bay Avenue	Single	919 Central Avenue	2nd Fl	3229 Central Avenue	1st Fl
2200 Bay Avenue	Single	919 Central Avenue	1st Fl	3229 Central Avenue	1st Fl
2804 Bay Avenue		1016 Central Avenue	1st Fl	3232 Central Avenue	1st Fl
3209 Bay Avenue	Single	1032 Central Avenue	1st Fl	3333 Central Avenue	
3225 Bay Avenue	1st Fl	1111 Central Avenue	2nd Fl	3335 Central Avenue	2nd Fl
3509 Bay Avenue	1st Fl	1126 Central Avenue	Multi-Family	3411 Central Avenue	2nd Fl
3559 Bay Avenue	2nd Fl	1138 Central Avenue	3rd Fl	3436 Central Avenue	
5217 Bay Avenue		1206 Central Avenue	2nd Fl	3443 Central Avenue	2nd Fl
5300 Bay Avenue	Single Fl	1211 Central Avenue	2nd Fl	3508 Central Avenue	1st Fl
5304 Bay Avenue	Single	1213 Central Avenue	1st Fl	3522 Central Avenue	2nd Fl
5336 Bay Avenue	Single	1319 Central Avenue	2nd Fl	3622 Central Avenue	2nd Fl
5432 Bay Avenue	Single	1417 Central Avenue	Duplex	3622 Central Avenue	2nd Fl
5436 Bay Avenue	2nd Fl	1417 Central Avenue	Duplex	3622 Central Avenue	2nd Fl
336-338 Bay Avenue	Unit #206	1417 Central Avenue	1st Fl	3704 Central Avenue	1st Fl
336-338 Bay Avenue	Unit #202	1441 Central Avenue	1st Fl	3736 Central Avenue	North Side
336-338 Bay Avenue	Unit #303	1546 Central Avenue	1st Fl	4308 Central Avenue	2nd Fl
336-338 Bay Avenue	Unit-205	1546 Central Avenue	2nd Fl	4329 Central Avenue	1st Fl
2903 Bayland Drive	Single FI	1546 Central Avenue	2nd Fl	4513 Central Avenue	1st Fl
19 Bayonne Place	Single	1546 Central Avenue	1st Fl	4624 Central Avenue	1st Fl
19 Bayonne Place	Single	1546 Central Avenue	2nd Fl	4637 Central Avenue	1st Fl
322 Boardwalk	Unit #606	1700 Central Avenue	2nd Fl	5022 Central Avenue	1st Fl
322 Boardwalk	Unit #407	1722 Central Avenue	1st Fl	5022 Central Avenue	1st Fl
322 Boardwalk Avenue	Units#1210-12	1731 Central Avenue	2nd Fl	5022 Central Avenue	2nd Fl
1078 Boardwalk		1908 Central Avenue	South Unit	5025 Central Avenue	1st Fl
1900 Boardwalk	Unit #106	2016 Central Avenue	N. Side Unit	5025 Central Avenue	1st Fl
846 Brighton Place	2nd Fl	2043 Central Avenue	2nd Fl	5420 Central Avenue	1st Fl
920 Brighton Place	Unit #4	2232 Central Avenue	1st Fl	5422 Central Avenue	Single
18 Central Avenue	Duplex	2234 Central Avenue	2nd Fl	5515 Central Avenue	2nd Fl
30 Central Avenue	Single	2328 Central Avenue	1st Fl	5607 Central Avenue	2nd Fl
30 Central Avenue	Single	2328 Central Avenue	1st Fl	5607 Central Avenue	2nd Fl
39 Central Road	Single	2328 Central Avenue	1st Fl	5708 Central Avenue	1st Fl
417 Central Avenue	Single Fl	2825 Central Avenue	1st Fl	5922 Central Avenue	1st Fl





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ADDDECC

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ADDRESS		ADDRESS		ADDRESS	
2729-31 Central Avenue	Single	1342 Haven Avenue	2nd Fl	10 Michigan Avenue	
5025-27 Central Avenue	1st Fl	1415 Haven Avenue	2nd Fl	49 Morningside Road	Single
913-15 Central Avenue	Duplex	1420 Haven Avenue	1st Fl	2 Nassau Road	Single
610 Chelsea Place	2nd Fl	1420 Haven Avenue	1st Fl	22 Nassau Road	Single
200 Clipper Drive	Single	1422 Haven Avenue	2nd Fl	508 Ninth Street	Unit #212
204 Clipper Drive		1422 Haven Avenue	2nd Fl	113 North Street	Single
221 Clipper Drive	Single	1423 Haven Avenue	2nd Fl	113 North Street	
817 Coolidge Road	Duplex	1424 Haven Avenue	1st Fl	305 North Street	
817 Coolidge Road	1st Fl	1426 Haven Avenue	2nd Fl	818 North Street	Single
819 Coolidge Roac	2nd Fl	1436 Haven Avenue	1st Fl	6 Ocean Road	1st Fl
805 Delancey Place	Duplex	1725 Haven Avenue	1st Fl	104 Ocean Avenue	Unit B
814 Delancey Place	Duplex	1737 Haven Avenue	1st Fl	106 Ocean Avenue	1st Fl
820 Delancey Place	W. Side Unit	1739 Haven Avenue	2nd Fl	331 Ocean Avenue	2nd Fl
860 Delancey Place	2nd Fl	1747 Haven Avenue	2nd FL	335 Ocean Avenue	Single
900 Delancey Place	Unit #C1	1759 Haven Avenue	2nd Fl	335 Ocean Avenue	Single
5 Dolphin Court		2913 Haven Avenue	1st Fl	430 Ocean Avenue	2nd Fl
8 Dolphin Court		2913 Haven Avenue	1st Fl	430 Ocean Avenue	Single
233 Dory Drive	FI	2913 Haven Avenue	1st Fl	616 Ocean Avenue	2nd Fl
807 Eighth Street	Unit 311	3106 Haven Avenue	1st Fl	620 Ocean Avenue	Unit #B2
501 Fifth Street	1st Fl	3220 Haven Avenue		627 Ocean Avenue	2nd Fl
501 Fifth Street	2nd Fl	3324 Haven Avenue	Unit #A	631 Ocean Avenue	2nd Fl
501 Fifth Street	3rd Fl	3408 Haven Avenue	1st Fl	823 Ocean Avenue	Unit D
501 Fifth Street	2nd Fl	3425 Haven Avenue	1st Fl	840 Ocean Avenue	Unit#17
501 Fifth Street	3rd Fl	4909 Haven Avenue	1st Fl	840 Ocean Avenue	Unit #50
822 First Street	1st Fl	5109 Haven Avenue	1st Fl	840 Ocean Avenue	Unit-17
842 First Street	1st Fl	113-15 Haven Avenue	Single	936 Ocean Avenue	1st Fl
846 First Street	Single	1424-26 Haven Avenue	2nd Fl	1024 Ocean Avenue	Unit A
136 Flinders Reef		1737-39 Haven Avenue	Duplex FI	1024 Ocean Avenue	Unit B
152 Flinders Reef	2nd Fl	313-315 Haven Avenue	Duplex	1024 Ocean Avenue	Unit C
181 Flinders Reef	1st Fl	3408-30 Haven Avenue	Unit-224	1027 Ocean Avenue	Unit 11
859 fourth Street	2nd Fl	5525-27 Haven Avenue	1st Fl	1217 Ocean Avenue	Unit #247
407 Gardens Parkway		44 Inlet (S) Drive	2nd Fl	1238 Ocean Avenue	1st Fl
1928 Glenwood Avenue		4 Leyte Lane	Single	1320 Ocean Avenue	Unit #307
2009 Glenwood Drive		13 Leyte Lane	Single	1416 Ocean Avenue	2nd Fl
515 Gull Road		15 Leyte Lane	Single	1800 Ocean Avenue	Unit #502
313 Haven Avenue	1st Fl	201 Limpet Drive	Single Fl	710-12 Ocean Avenue	2nd Fl
315 Haven Avenue	2nd Fl	8 Mariana Lane		812-20 Ocean Avenue	Unit-201
720 Haven Avenue	1st Fl	13 Mariana Lane	Single	812-20 Ocean Avenue	Unit #320 Fl
1243 Haven Avenue	2nd Fl	2 Michigan Avenue	Single	812-20 Ocean Avenue	Unit #116
1245 Haven Avenue	1st Fl	2 Michigan Avenue	Single	317A Ocean (E) Ave.	Unit B





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ADDRESS		ADDRESS		ADDRESS	
916 Palen Place	1st Fl	101 Revere (E.) Place	Single	821 St. James Place	2nd Fl
921 Park Place	Unit #805	18 Safe Harbor	1st Fl	825 St. James Place	1st Fl
921 Park Place	Unit 601	843 Second Street	Single Fl	834 St. James Place	1st Fl
921 Park Place	Unit 151	820 Seventh Street	1st Fl	849 St. James Place	
921 Park Place	Unit 401	22 Simpson Road		29 Station (E) Road	Single
800 Parkridge Road	Multi-Family	49 Simpson Road	1st Fl	53 Station (E) Road	
811 Parkridge Road	2nd Fl	49 Simpson Road	1st Fl	17 Station (W) Road	Single
816 Parkridge Road	single	49 Simpson Road	1st Fl	815 stenton Place	
803 Pelham Place	2nd Fl	51 Simpson Road	2nd Fl	32 Summer Court	
817 Pelham Place	2nd Fl	229 Simpson Avenue	Single	36 Sunset Boulevard	Single
857 Pelham Place	1st Fl	237 Simpson Avenue	Single	55 Sunset Place	Single
857 Pelham Place	3rd Fl	246 Simpson Avenue	2nd Fl	725 Third Street	1st Fl
857 Pelham Place	3rd Fl	256 Simpson Avenue	1st Fl.	727 Third Street	2nd Fl
3602 Pembroke Lane	Single	260 Simpson Avenue	1st Fl	800 Third Street	Duplex
3611 Pembroke Lance		305 Simpson Avenue	Single	841 Third Street	1st Fl
814 Pennlyn Place	2nd Fl	611 Simpson Avenue	Tri-Plex	841 Third Street	1st Fl
828 Pennlyn Place	2nd Fl	611 Simpson Avenue		845 Third Street	1st Fl
846 Pennlyn Place	2nd Fl	1032 Simpson Avenue	1st Fl	901 Third Street	2nd Fl
908 Pennlyn Place	Unit 9	1034 Simpson Avenue	2nd Fl	14 Tonkin Court	
918 Pennlyn Place	Unit #14	1044 Simpson Avenue	1st Fl	14 Tonkin Court	Unit #14
827 Periwinkle Drive		1110 Simpson Avenue	1st Fl	2 Victoria Lane	Single
153 Pinnacle Road	Single	1110 Simpson Avenue	Rear Unit	6 4th (W) Street	1st Fl
617 Pleasure Avenue	2nd Fl	1110 Simpson Avenue	2nd Fl	54 16th (W) Street	2nd Fl
619 Pleasure Avenue	1st Fl	1128 Simpson Avenue	Unit B	54 16th (W). Street	1st Fl
1308 Pleasure Avenue		1412 Simpson Avenue	1st Fl	115 Wahoo Drive	T/H
1309 Pleasure Avenue		1414 Simpson Avenue	2nd Fl	5 WalnutRoad	Single
1411 Pleasure Avenue	Single	2120 Simpson Avenue	Duplex	25 WalnutRoad	Single
913-15 Pleasure Avenue	Duplex	2932 Simpson Avenue	2nd Fl	73 WalnutRoad	Single
701 Plymouth Place	Unit A	3106 Simpson Avenue		3708 Waterview Boulevard	N. Side Unit
701 Plymouth Place	Unit #C	3307 Simpson Avenue	2nd Fl	3712 Waterview Boulevard	2nd Fl
712 Plymouth Place	Duplex	3309 Simpson Avenue	1st Fl	110 Waterway Road	Single
715 Plymouth Place	Unit #107	3309 Simpson Avenue	1st Fl	633-47 Wayne Avenue	Unit #16
715 Plymouth Place	Unit #302	3311 Simpson Avenue		1833 Weslely Avenue	1st Fl
715 Plymouth Place	Unit #104	3522 Simpson Avenue	2nd Fl	4 Wesley Avenue	Triplex
844 Plymouth Place	Unit #4	5524 Simpson Avenue	1st Fl	108 Wesley Avenue	1st Fl
844 Plymouth Place	Unit-6	5526 Simpson Avenue	2nd Fl	121 Wesley Road	
104 Poplar (E) Avenue	Unit #200	12 Spinnaker		408 Wesley Avenue	Unit #104
1402 Prospect Place	Single	14 Spruce Road		408 Wesley Avenue	Unit 105
1402 Prospect Place		916 St. Charles Place	1st Fl	425 Wesley Avenue	3rd & 4th Fl
31 Revere Place	Single	924 St. Charles Place	Unit #A	617 Wesley Avenue	Unit-A





ADDRESS

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ADDRESS

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ADDRESS

2nd Fl
East Side Unit
2nd Fl
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